

MEETING

STATE OF CALIFORNIA

HORSE RACING BOARD

In the Matter of)
 CALIFORNIA HORSE RACING BOARD)
)
 _____)

DEL MAR SURFSIDE RACE PLACE

GENERAL ADMISSION AREA

2260 JIMMY DURANTE BOULEVARD

DEL MAR, CALIFORNIA

THURSDAY, NOVEMBER 19, 2015

9:46 A.M.

REPORTED BY:



APPEARANCES

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Chuck Winner, Chairman
Richard Rosenberg, Vice Chairman
Jesse H. Choper, Commissioner
Steve Beneto, Commissioner - Absent
Madeline Auerbach, Commissioner
George Krikorian, Commissioner
Alex Solis, Commissioner
Rick Baedeker, Executive Director

STAFF

Robert Browning Miller, Staff Counsel
Jacqueline Wagner, Regulations/Legislation Manager
Dr. Rick Arthur, Equine Medical Director
Mike Martin

ALSO PRESENT

Philip J. Laird, Staff Counsel
Alan Balch
John Bucalo, Barona Casino Off Track Betting
Joe Morris, Golden Gate
Scott Daruty
Jeff True, Amtote International
Mike Pagram, TOC



COMMITTEE MEETING, NOVEMBER 19, 2015

- 1 Josh Rubenstein, Del Mar
- 2 Rick Hammerly
- 3 Brad Mackenzie
- 4 Alison Meyers
- 5 Greg Avioli
- 6 Rick English
- 7 Darrell Herig, Jockeys Guild

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1 Agenda Items:

2 1. Approval of the minutes of October 22, 2015.

3 2. Executive Director's Report.

4 3. Public Comment: Communications, reports, requests
5 for future actions of the Board. Note: Persons
6 addressing the Board under this item will be
7 restricted to three (3) minutes for their
8 presentations.

9 4. Discussion and action by the Board regarding the
10 distribution of race day charity proceeds of the Del Mar
11 Thoroughbred Club in the amount of \$130,387, to nine
12 beneficiaries.

13 5. Discussion and action by the Board on the Application
14 for License to Conduct a Horse Racing Meeting of the Pacific
15 Racing Association (T) at Golden Gate Fields, commencing
16 December 26, 2015 through June 12, 2016, inclusive.

17 6. Discussion and action by the board on the Application
18 for License to Conduct a Horse Racing Meeting of the Los
19 Angeles Turf Club, (T) at Santa Anita, commencing December 26,
20 2015 through July 10, 2016, inclusive.

21 7. Discussion and action by the Board on the Application
22 to Conduct a Horse Racing Meeting of the Los Alamitos Horse
23 Racing Association (T) at Los Alamitos, commencing December 3,
24 2015 through December 20, 2015, inclusive.

25 8. Discussion and action by the Board on the Application



1 for License to Conduct Advance Deposit Wagering (ADW) of Game
2 Play Network, Inc. as a California multi-jurisdictional
3 wagering hub, for a period of up to two years.

4 9. Public hearing and action by the Board regarding the
5 proposed amendment to CHRB Rule 1489, Grounds for Denial or
6 Refusal of License, to amend the criteria to be used when
7 considering the denial, suspension or revocation of an
8 occupational license. (Note: This concludes the 45-day public
9 comment period. The Board may adopt the proposal as
10 presented.)

11 10. Public hearing and action by the Board regarding the
12 proposed addition of CHRB Rule 1489.2, Rehabilitation Criteria
13 for Evaluation of Denied, Suspended or Revoked Occupational
14 License, to establish criteria to be used to evaluate the
15 rehabilitation of an application when considering the denial,
16 suspension or revocation of an occupational license. (Note:
17 This concludes the 45-day public comment period. The Board may
18 adopt the proposal as presented.)

19 11. Public hearing and action by the Board regarding the
20 proposed amendment to CHRB Rule 1658, Vsetting of Title to
21 Claimed Horse, to provide that a claim shall be voided by the
22 stewards if the racing or official veterinarian determines the
23 horse will be placed on the Veterinarian's List as "bled".
24 (Note: This concludes the 45-day public comment period. The
25 Board may adopt the proposal as presented.)



1 12. Discussion and action by the Board regarding an
2 update from TVG and HRTV regarding the recent merger of the two
3 broadcasting companies, the impact the merger has on California
4 racing and TVG/HRTV plans for broadcasting California horse
5 races in the future.

6 13. Report from the Stewards Committee.

7 14. Closed Session.

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PROCEEDINGS

DEL MAR, CALIFORNIA, THURSDAY, NOVEMBER 19, 2015

9:46 A.M.

CHAIRMAN WINNER: Okay. Ladies and gentlemen, this meeting of the California Horse Racing Board will come to order. Please take your seats.

This is a regular noticed meeting of the California Horse Racing Board on Thursday, November 19, 2015, at Del Mar Surfside Race Place, Delmar, California.

Present at today's meeting are Chuck Winner, Chairman; Richard Rosenberg, Vice Chairman; Madeline Auerback, Commissioner; Jesse Choper, Commissioner; George Krikorian, Commissioner; Alex Solis, Commissioner. Commissioner Beneto is not with us today.

Before we go on to the business of the meeting, I need to make a few comments. The Board invites public comment on the matters bearing on the meeting agenda. The Board also invites comments from those present today on matters not appearing on the agenda during the public comment period if the matter concerns horseracing in California.

In order to ensure all individuals have an opportunity to speak and the meeting proceeds in a timely fashion, I will strictly enforce the three-minute time limit rule for each speaker. The three-minute time limit rule will be enforced



1 during discussion of all matters as stated on the agenda as
2 well as during the public comment period.

3 There is a public comment sign-in sheet for each agenda
4 matter on which the Boar invites comments. Also there is a
5 sign-in sheet for those wishing to speak during the public
6 comment period for matters not on the Board's agenda if it
7 concerns horseracing in California. Please print your name
8 legibly on the public comment sign-in sheet.

9 When a matter is open for public comment, your name will
10 be called. Please come to the podium, introduce yourself by
11 stating your name and organization clearly. This is necessary
12 for the court reporter to have a clear record of all who speak.

13 When your three minutes are up, I will ask you to return
14 to your seat so others can be heard. When all the names have
15 been called, I will ask if there is anyone else who would like
16 to speak on the matter before the Board.

17 Also, the Board may ask questions of individuals who
18 speak. If a speaker repeats himself or herself, I will ask if
19 the speaker has any new comments to make. If there are none,
20 the speaker will be asked to let others make comments. Thank
21 you.

22 Okay. The first item on the agenda is the approval of the
23 minutes from October 22nd. Is there a motion -- are there any
24 changes or additions to the minute? Is there a motion to
25 approve?



1 COMMISSIONER KRIKORIAN: Yeah.

2 CHAIRMAN WINNER: Commissioner Krikorian moves,
3 Commissioner -- Vice Chairman Rosenberg seconds. Do we need a
4 role call on this?

5 COMMISSIONER MILLER: No.

6 CHAIRMAN WINNER: No? All in favor?

7 COMMISSIONER AUERBACH: I.

8 CHAIRMAN WINNER: Any opposed? The minutes are approved.
9 Now, for the Executive Director's report. Mr. Baedeker.

10 EXECUTIVE DIRECTOR BADEKER: Thank you, Mr. Chairman.
11 Good morning. I don't have many things on -- on the -- many
12 items today. I thought I would give the Commissioners an
13 update on the status of regulations. As you know from the
14 agenda, there are three proposed regulations before you today
15 returning from the 45-day public comment period.

16 In addition to those, the following have been adopted by
17 the Board following the 45-day public comment period, and have
18 been submitted to the Office of Administrative Law for final
19 review. Rule 1632 adjusts the rider fees due to the minimum
20 wage increase, which becomes effective on January 1. 1843.2
21 establishes strict limits for cobalt. That has already become
22 effective as of October 5th.

23 1887 stipulates that the owner of a ship in horse is the
24 absolute insurer of the condition of the horse along with the
25 trainer. And 2000 requires the EMT and Hearing Officer



1 Position's to -- are added to the list of persons required to
2 report conflicts of interest to the Department of Finance. So
3 those are past 45 days and will -- and are now with OAL.

4 The following are being prepared for or are at the 45-day
5 public comment stage. 1689.1 safety vest required. 1699
6 riding rules amendments to the riding rules. 1734 use of the
7 whip and harness racing. 1843.3 penalties for medication
8 violations. 1845 third-party Lasix. 1846.6 postmortem
9 examination review, and 1866.1 zero tolerance for clenbuterol,
10 an official test for quarter horses. So those are either at
11 the 45-day -- about to go into it.

12 The only other thing I have, Mr. Chairman, is the
13 financial report for October. Difficult month for the daytime
14 business, which was buoyed (phonetic) last year by the
15 Breeders' Cup at Santa Anita on the last day of October. On
16 track and export business was down 20 percent, but ADW was up
17 20 percent resulting in an overall decline of 8.25 percent for
18 the month.

19 The night business had an extra day and was up 8.8
20 percent, so the totals for the month showed a decline in total
21 business of 6.8 percent. Year-to-date numbers still show an
22 increase in total business of 2.13 percent over the last year.
23 That's my report, Mr. Chairman.

24 CHAIRMAN WINNER: Thank you. Any discussion that item?

25 COMMISSIONER CHOPER: May I ask a question?



1 CHAIRMAN WINNER: Yes, Commissioner Choper.

2 COMMISSIONER CHOPER: I know you probably can't answer
3 this, but nonetheless, can you in some way estimate a
4 monetization how much the reduction is due to the absence of
5 the Breeders' Cup? That is to -- okay? Is my question clear?

6 EXECUTIVE DIRECTOR BAEDEKER: It is clear --

7 COMMISSIONER CHOPER: Yeah.

8 EXECUTIVE DIRECTOR BAEDEKER: And -- and the answer is
9 yes. Burney Therman (phonetic) who works for Scott Wink -- is
10 a consultant for Scott Wink, I'm sure would be able to put some
11 numbers together fairly quickly, which we can distribute to the
12 Commissioners and other interested parties, but it is
13 (inaudible), yes.

14 COMMISSIONER CHOPER: Because, you know, it's
15 disappointing that they're down as much as they are. Now, if
16 it's explained, you know, substantially by the absence of the
17 Breeders' Cup, well you, you know, you can't do anything about
18 that.

19 EXECUTIVE DIRECTOR BAEDEKER: Right. And also, of course,
20 it points up the significance of the Breeders' Cup to
21 California Racing over the last many years.

22 CHAIRMAN WINNER: Thank you, Mr. Choper. Are there any
23 other comments on the Executive Director's report? All right.
24 We'll move on then to the public comment period. Let me call
25 John Bucalo.



1 MR. BUCALO: John Bucalo, Barona Casino, Off Track Betting
2 Manager. Good morning, Chairman Winner, and distinguished
3 members of the Board.

4 I just wanted to mention that our numbers are down as you
5 -- was just mentioned by Mr. Baedeker, and they continue to go
6 in the downward direction. And I think we need to -- if you
7 look at numbers and according to Baedeker's numbers he just
8 gave, the numbers that are down also indicate those exact
9 numbers of 20 percent that the ADW's are up.

10 So what that tells me is the ADW's are not creating new
11 players. All they're doing is taking players from one place to
12 another. And the satellites have been cannibalized since the
13 inception of the ADW's and they've been cannibalized severely.
14 And if something's not done soon, you're gonna start seeing
15 more satellites closing down and you're gonna see them start
16 closing down very rapidly.

17 Because they just cannot remain solvent with the 2 percent
18 commission they make and the downward handle that we're
19 experiencing. It just cannot be done. Now, I know it's been
20 brought up that the ADW's give a portion of percentage as an
21 impact fee, and that's correct. However, that impact fee
22 because they are impacting us so severely should be increased.

23 In addition to that, the increase should be made to the
24 commission -- to the commission that the satellites make. They
25 are part -- a big part of this industry. They have never ever



1 been recognized by the Board. You continue to mention about
2 opening up new satellites all over. There is no indication
3 that you're getting a lot of new players. You're taking away
4 from one place to another to go to that closer place. OC
5 Tavern (phonetic) which you used to identify as a big positive
6 satellite when you opened it up. And as soon as Sammie's
7 Restaurant opened on the north side and as soon as the Ocean's
8 11 opened up on the south side, OC Tavern went down
9 approximately 50 percent -- 40 or 50 percent. I mean, that's a
10 huge decrease, and it should scream out.

11 Moving these satellites around and adding more is not
12 developing new players. All its doing is taking away from the
13 current satellites, and we must do something to increase the
14 business. The ADW's they advertise in the racing form. They
15 advertise in the program. There is no money for ADW's or
16 excuse me, satellites to advertise anywhere.

17 And the tracks on top of that do not have a fund that they
18 should create, in my opinion, to promote horse racing and put
19 it in every major county newspaper for -- when Santa Anita
20 runs, San Diego County should have a full page in the
21 newspaper. If you open up the San Diego Tribune, you'll see
22 all the advertisements from car dealerships, people -- dentists
23 and -- and so forth.

24 Why aren't we getting this out to our players? If you say
25 the young people don't read the newspaper, well, where are they



1 at? They're not at the track. We better continue to cultivate
2 the players that we have 'cause we're losing them. And I -- I
3 -- I think my three minutes is up. But I just --

4 VICE CHAIR ROSENBERG: Good question.

5 MR. BUCALO: Yes, sir.

6 VICE CHAIRMAN ROSENBERG: Just to clarify, Barona; right?

7 MR. BUCALO: Yes, sir.

8 VICE CHAIRMAN ROSENBERG: According to what I see here,
9 unless these numbers are wrong in the -- in the Executive
10 Director's report, you're up 10 percent as through October. 10
11 billion 345 versus 11 billion 355.

12 MR. BUCALO: That's exactly right according to those
13 numbers. However, those numbers you're looking at the days --
14 there's one added day if you looked to those numbers. So
15 you're comparing, as an example, six days to five days of last
16 year, so that's why those numbers are up.

17 EXECUTIVE DIRECTOR BAEDEKER: John, those are the year-to-
18 date numbers, and as a matter of fact, the number of days is
19 the same.

20 MR. BUCALO: Well, I'll take another look at it, but I've
21 been looking at them every day and there's one added day in the
22 numbers that I -- of the information that I get added to me
23 that indicates we are up 10 percent, but it has one additional
24 racing day.

25 CHAIRMAN WINNER: Not month-to-month. Anyway, John, let



1 me ask you this questions.

2 MR. BUCALO: Yes, sir.

3 CHAIRMAN WINNER: With respect to the ADW you recognize
4 that that's -- that requires legislation.

5 MR. BUCALO: Without a doubt.

6 CHAIRMAN WINNER: Pardon me?

7 MR. BUCALO: Without a doubt I recognize that, sir.

8 CHAIRMAN WINNER: Okay. And so Barona obviously has some
9 clout in Sacramento. What is -- what is the tribe doing with
10 respect to taking any action involving the ADW?

11 MR. BUCALO: Well, they're really not doing anything, and,
12 you know, I wouldn't recommend to the tribe that they do
13 anything simply because this Board, the people behind me will
14 not give support to -- to this --

15 CHAIRMAN WINNER: Well, don't -- don't speak for the
16 Board, John.

17 MR. BUCALO: Okay. Well, I don't --

18 CHAIRMAN WINNER: You can speak for whomever you want, but
19 don't speak for the Board.

20 MR. BUCALO: Well, when I'm here I've never heard a
21 positive thing about the satellites or what you're going to do
22 to help them from the Board.

23 CHAIRMAN WINNER: Okay. With respect -- we're talking
24 about the ADW's and the percentage the ADW's.

25 MR. BUCALO: That's right.



1 CHAIRMAN WINNER: Okay. And that, as you know, requires
2 legislation.

3 MR. BUCALO: That's right.

4 CHAIRMAN WINNER: Okay. And obviously Barona has some
5 clout in Sacramento. My question is simply have you taken your
6 request to Sacramento through the tribe or are you just making
7 the case here knowing that we can't do anything about it?

8 MR. BACULO: Well, I believe you can or you could support
9 us. If -- if it goes to legislation --

10 CHAIRMAN WINNER: Well, we have nothing to support right
11 now. You haven't done anything. If you go to Sacramento, then
12 we'll decide whether we want to support it or not.

13 MR. BACULO: Okay. Well it doesn't sound like anybody
14 would.

15 CHAIRMAN WINNER: Well -- okay. Thank you, John.

16 COMMISSIONER CHOPER: May I ask a question?

17 CHAIRMAN WINNER: Yes, Jesse.

18 COMMISSIONER CHOPER: Do we require audited income
19 statements from the ADW companies attributable to California
20 racing?

21 EXECUTIVE DIRECTOR BAEDEKER: We do. And we get those, I
22 think, if not on a daily basis, probably a weekly basis.

23 COMMISSIONER CHOPER: Audited? Audited, yeah. By an
24 independent auditor?

25 EXECUTIVE DIRECTOR BAEDEKER: Well, by CHRB auditors. I



1 don't know if they have an independent audit done. Do they
2 Jacque?

3 REGULATIONS/LEGISLATION MANAGER: I don't (inaudible)
4 believe they do. But we do get (inaudible).

5 CHAIRMAN WINNER: Well, Jacque, you're going to have to go
6 to the microphone and identify yourself, please.

7 MS. WAGNER: Jacque Wagner, CHRB staff. I don't believe
8 we get those audited -- independent audited figures every --
9 every day. We do get figures from the ADW companies daily.

10 COMMISSIONER CHOPER: I don't mean every day. I mean
11 quarterly or semi-annually or even annually.

12 MS. WAGNER: Well, they have to submit their audited
13 financials when they submit their application to us.

14 COMMISSIONER CHOPER: They do?

15 MS. WAGNER MANAGER: Yes.

16 CHAIRMAN WINNER: Okay. Any other questions for John or
17 Jacque?

18 MR. BACULO: I'd like to quickly say that they -- the
19 ADW's are making 10 to 12 percent according to the information
20 that I received from the -- from the Public Information Act.

21 COMMISSIONER CHOPER: Would you -- would you send -- would
22 you send me or whoever you want to the source of that
23 information with the -- with the documentation?

24 MR. BACULO: I will and it was Mr. Baedeker sent that to
25 me as well, but I just believe that --



1 EXECUTIVE DIRECTOR BAEDEKER: John.

2 MR. BACULO: Yes, sir.

3 EXECUTIVE DIRECTOR BAEDEKER: Just read the statute. It's
4 capped at 6.6 -- 6.5 percent is the maximum that the ADW can
5 receive, and I think as a matter of fact that's the hub fee. I
6 think as a matter fact the contracts now are at 6, I'm not sure
7 about that.

8 VICE CHAIRMAN ROSENBERG: Plus the hub fee

9 MR. BACULO: Well, they do make hub fees.

10 EXECUTIVE DIRECTOR BAEDEKER: And 5 percent.

11 MR. BACULO: Yes.

12 EXECUTIVE DIRECTOR BAEDEKER: That is the hub fee;
13 correct?

14 MR. BACULO: Yes, but, you know that it's a 10 to 12
15 percent in the information you sent me. That was the gross.

16 EXECUTIVE DIRECTOR BAEDEKER: I sent you that about nine
17 months ago, John, and I -- I'm sure there was a 12 percent in
18 there some place, but I'm not sure what it applied to.

19 MR. BACULO: Right.

20 CHAIRMAN WINNER: Well, if you have it, John, why don't
21 you send it back to us -- send it to the Executive Director and
22 he'll distribute it to us and we'll take a look at it.

23 MR. BACULO: You bet. I certainly will. Okay. Thank
24 you.

25 CHAIRMAN WINNER: Thank you. Next on the agenda is Mike



1 Martin, who is going to speak on the Amtote issue.

2 MR. MARTIN: Good morning, Mike Martin of the CHRB staff.

3 CHAIRMAN WINNER: I don't think that's on --

4 MR. MARTIN: Mike Martin of the CHRB staff. Yes. With
5 the switch over from Sport Tec to Amtote there were some
6 problems immediately reported to us. And there was concern
7 that those might be the tip of the iceberg. And so I was
8 directed to check with all the paramutual managers, satellite
9 managers. Also I checked with Crims (phonetic), Mark Therman
10 and I checked with the two networks, Scott Wink and Nort
11 (phonetic) Wink.

12 And what we determined was yes, there were numerous
13 problems, but not unexpected given the magnitude of the
14 changeover. Those who were here 23 years ago when this was
15 called Autotote in those days and that became Sport Tec. There
16 were problems of similar nature 23 years ago.

17 And it's a lot more complicated now. More than one person
18 described California as the most complex paramutual system in
19 North America. And so everyone expected problems. And while
20 they're not trivializing any problem, any voucher that got
21 stuck in the machine and upset a customer. It's important to
22 know and no one is dismissing that.

23 But there was basically a sigh of relief that there
24 weren't more problems and a greater magnitude. So as I go down
25 these problems here and while each is important, the collective



1 thinking is this has gone very well and they expect things to
2 improve each week and each month. No one's going to use the
3 word "perfection" but -- but ultimately trying to eliminate as
4 many possible mistakes as possible. And I didn't find one
5 person who didn't believe that this would occur. Everyone's
6 confident that the equipment put in and the service that's
7 being provided is going to be superior to what we had before.

8 So now I'll just list a few problems that were found. One
9 was probably the most serious was you have a Jackpot Pick 6 at
10 Cal Expo Watch and Wager Harness and the tote person there
11 thought there were two live tickets that were paid and it
12 turned out to be it was one ticket with a scratcher on it. So
13 it was the same person, which was a unique ticket and which
14 qualified for the jackpot.

15 When they found out what occurred they contacted that
16 customer and paid -- paid the jackpot to that customer. They
17 had already advertised a carryover, so -- so they ate that
18 amount and double paid the jackpot. One to the customer and
19 one to the carryover. So that was remedied and they're
20 eliminating some manual steps in that process, automating it so
21 that that won't occur again.

22 Almost equally serious, perhaps more serious, is a
23 balancing problems in money rooms. Now that's not to be
24 confused with paramutual distributions which have been 100
25 percent accurate. We're talking about internal auditing



1 procedures. Those were complicated because the reports that
2 Amtote has been providing are markedly different than reports
3 that Sport Tec was providing.

4 And creatures of habit, they got used to those reports and
5 they were using those figures and those columns to balance
6 their books and that information was located in other places
7 and other reports, so there was some initial confusion.
8 They've been in constant contact with Amtote and those reports
9 are being revised to suit the money room people so that these
10 internal auditing procedures, these balancing procedures will
11 get back to normal.

12 But let me repeat that no distributions were affected by
13 this. It's just internal auditing, okay. I mentioned ticket
14 jams, tickets and vouchers. That's -- that's just annoying to
15 any customer. And one customer complained that because his
16 voucher was stuck and he couldn't get it out he missed out on a
17 \$2,000 bet. Not a bet of \$2,000, but a payoff of \$2,000. And
18 there's no way to console that person. I mean, that's --
19 that's just horrible; right?

20 But -- but I've talked to people since then and everyone -
21 - well, apparently, what it is if you get a new machine you can
22 have misalignments of paper and of the -- of the insides of it,
23 and so -- so they took adjustments to get those straightened
24 out and they're being straightened out. And, again, everyone's
25 hopeful that as you adjust each one -- now, you might ask, well



1 why didn't they do this before?

2 Well, I guess, there were 3,000 machines and until you get
3 hundreds of people operating them, I guess, you have to put it
4 into practice to --

5 CHAIRMAN WINNER: Was there a clerk available, Mike, to
6 assist that -- that person that was making the wager to get
7 their ticket out of the machine?

8 MR. MARTIN: The person went up to the machine about three
9 to four minutes before -- before and this -- the person
10 responsible -- the employee responsible for -- for clearing
11 that had like one or two people ahead of him and -- and then
12 when it finally got there and cleared it then -- now, it was
13 maybe a minute before post and couldn't get into another
14 machine, so.

15 There was -- there wasn't much they could say to that
16 person. I mean, other than they hope to do better, you know.
17 There was another. A person placing a pick five wager was told
18 by a teller that the -- one of the horses he wanted was
19 scratched, so he put the ticket in leaving that horse out. And
20 then as the race is about ready to go off he realizes -- he
21 sees that the -- in that first race -- that first leg of the
22 pick five that the horse is in the race.

23 And fortunately for this better that horse did not win.
24 But when we checked into it this comes down to a new operator,
25 perhaps it's an old operator using a new machine. Not



1 recognizing a sequence of commands that would've cleared it up.
2 And people are being now trained a little bit better in that
3 function so that these clerks -- I mentioned the money room was
4 used in certain reports and they had to learn a new way. These
5 clerks, even though there was training that occurred before the
6 changeover, there was -- there was just bound to be some clerk
7 that didn't get it, and that appears to be the case with this
8 one clerk.

9 And, again, fortunately, it didn't cost us -- that
10 actually would've saved the patron money because we lent a
11 losing horse out. And this is a more of a confusion issue on
12 the part of -- part of a -- a patron. It's not really an
13 Amtote problem. The odds on the -- the initial odds on the
14 machine were different than the morning line odds in the
15 program.

16 Well, it's been explained that the -- when there's
17 scratchers -- the -- those odds are updated, and the odds that
18 posted on the initial cycle of the machines were the updated
19 odds and they differed from the program odds because the
20 program that had been printed two days earlier can't -- a day
21 earlier can't be updated, so that's -- that's how those numbers
22 differ.

23 And loss vouchers. There's been a processing place for
24 all these years. When a voucher gets lost the paramutual
25 department can quickly trace that voucher and credit that



1 patron. When they try to do that in the initial week they ran
2 into snags. There were some extra hoops to jump through, and
3 they couldn't quickly trace those vouchers. Again, that's
4 annoying to a customer that -- that's lost the voucher and
5 wants -- wants the money.

6 Amtote has worked on that and has cut out those extra
7 hoops and is trying to get it back to the old process. So you
8 can see that most of these things are initial startup problems
9 that are in the process -- either have been corrected or
10 they're in the process of being corrected.

11 Again, I'm not being an apologist for Amtote, I'm
12 conveying what others have told me, and that's my report.

13 CHAIRMAN WINNER: Thank you very much, Mike. I want to go
14 back because it happened to be something I'm -- I'm familiar
15 with. The morning line odds not matching the program odds,
16 that's one thing. But in the case that -- that I'm familiar
17 with, the -- on -- on the tote board and all throughout the
18 track, the morning line odds were 8 to 2 on the board.

19 COMMISSIONER AUERBACH: 8 to 2?

20 CHAIRMAN WINNER: 8 to 2. The morning line odds were 10
21 to 1 in the program, but the tote board was showing 8 to 2. So
22 that's a little different than not just catching -- obviously
23 the -- when a horse is scratched you're going to have that --
24 you're going to -- you're going to have an adjustment of odds
25 and that'll be reflected on the -- on the board, but this is a



1 different situation where it was just completely wrong.

2 Okay. So I'll be interested in what Jeff has to say about
3 that since he's the next speaker. Any questions for Mike?

4 COMMISSIONER AUERBACH: I just wanted to say that I was at
5 Del Mar one day last week and some people were struggling with
6 using the machine and -- and paper jams. And there were two
7 guys there doing it, clearing people out, and -- and I also,
8 you know, I'm an older American -- much older American, and I
9 struggled with making my way through. So it's just a matter of
10 habit, and then that's -- well, we'll just have to get used to
11 it.

12 I like the voice prompts. It said, "Hey dummy actually
13 place the bet." They're good.

14 CHAIRMAN WINNER: Thank you, Mike. Thank you very much,
15 and thank you for all the work that you did to -- to -- to
16 prepare for this report. I really appreciate it and I know the
17 Board does. Thank you.

18 MR. MARTIN: Yeah. Don't they have --

19 CHAIRMAN WINNER: Hold on. Let's -- let's go with the
20 cards. Jeff -- Jeff True, please come on up. Can you come up
21 here, Jeff, and sit at the table, please?

22 MR. TRUE: Yes, sir, Jeff True, Amtote International.

23 CHAIRMAN WINNER: Right. Please go ahead, Jeff.

24 MR. TRUE: I just was asked to be present to respond to
25 the -- to the report from Mike and I, you know, in general I



1 would say that while it's -- it's painful for me to -- to
2 listen to Mike talk about the few problems that we had as he
3 mentioned the problems that we had were not unexpected. Those
4 kinds of things happen with a big transition. This --
5 California deployment was the second one that we've had --
6 second major track deployment we've have in the last 26 months,
7 and I think the things that we experienced in our previous
8 deployment, we experienced here. You know, 3,000 terminals in
9 -- in 35 locations in a few days period.

10 We felt like we did a pretty good job. And we've been
11 told that by our customers and -- and we -- you know, we had a
12 pretty big weekend. And while it wasn't the weekend that I
13 think everybody expected, but we had a pretty good weekend.
14 And, you know, the first weekend we had gone through now three
15 weeks of racing. We've handled, you know, more than \$50
16 million dollars through the terminals in California.

17 We handled another \$80 million plus outside the state on
18 California product. We printed millions of tickets. All the
19 numbers that we see from the terminals say that they're
20 operating at the rate -- the number of tickets and the handle
21 per machine that we expect and that we see nationally.

22 You know the operational things that we've seen I don't
23 think could've been foreseen prior to the actual changeover.
24 The -- the reporting issues that we're having, you know, Sport
25 Tec spent 25 years and the customers, the -- the race track



1 managers, and mutual managers spent 25 years getting those
2 reports and those processes the way they wanted them.

3 We're 25 days in, and we're still updating some of the
4 reports for that internal balancing, but the money rooms have
5 all balanced. And as Mike mentioned, a lot of the internal
6 auditing is what we're dealing with now. The hardware issues
7 we're dealing with. The software issues we've already deployed
8 a couple of new software versions that cleared up some of the
9 minor problems that we were having.

10 And I don't want to break my arm patting ourselves on the
11 back, but we had a pretty good opening. We continue to deal
12 with these issues on a daily basis, and, you know, California
13 is our -- our new -- newest, biggest customer. We're
14 committed.

15 CHAIRMAN WINNER: Jeff, did you experience similar
16 problems such as the ones that Mike mentioned in your previous
17 deployment the one -- 20 -- you said within --

18 MR. TRUE: Sure. Yeah, we -- we deployed at NYRA in --
19 the New York Racing Association, in September of '13 and we had
20 similar issues. You know when terminals come right off the
21 floor, they have alignment issues. There are mechanics inside
22 that box that, you know, produced tickets out that, you know,
23 some alignment issues.

24 The display issue that I think you experienced. The 4 to
25 2 crazy odds.



1 CHAIRMAN WINNER: No, it' wasn't 4 to 2. It was 8 to 2.

2 MR. TRUE: 8 to 2, sorry.

3 CHAIRMAN WINNER: Yeah.

4 MR. TRUE: You know, it wasn't me doing the math, so it's
5 a good thing. You know, those are display issues, and -- and I
6 trust that you haven't seen that since nor will you. But, yes,
7 to answer the question, a lot of the similar issues. Terminals
8 take time to get burned in, get a few 100 or a few 1,000
9 tickets through them and they tend to operate properly.

10 And we're -- you know, we're catching up with the
11 California way of doing business. And while we're -- we have a
12 statewide contract, there are a lot of individual operators in
13 the state, each one of them have similar, but somewhat
14 different requirements with respect to reports or timing or
15 processes or even how things are operated out on the floor. So
16 we're -- I think we're getting a lot closer to the California
17 way of doing business. And we continue to -- to move forward
18 with weekly meetings of -- of a large group, and then smaller
19 individual meetings with individual tracks and marketing
20 groups. And we're honing in on a lot of issues that are on the
21 punch list.

22 CHAIRMAN WINNER: Thank you. Are there questions for
23 Jeff? Commissioner Krikorian.

24 COMMISSIONER KRIKORIAN: Jeff, do you have supervisors,
25 you know, of walking the floors to, you know, when problems



1 come up where if tickets get jammed or they're having a problem
2 with a self-serving machine? Do you have people out there
3 trying to assist them?

4 MR. TRUE: Yes, sir. We have staff at every major -- at
5 every racetrack and -- and many of the OTB's, and they're --
6 they're terminal technicians. We call them TIM Techs. The
7 acronym for ticket issuing machines, so TIM techs are all over
8 the state. Additionally, something that's unique about
9 California is the racetracks themselves provide people out on
10 the floor. They call them utility clerks. They're, I believe,
11 Local 280 folks that also assist with ticket jams, and they
12 work closely with the more technical oriented Amtote TIM techs.

13 So there's a -- there's a working relationship already out
14 on the floor with respect to the customer satisfaction piece
15 and that seems to be going well. Additionally, we have shared
16 employees in the north that both Amtote and NOT Link share in -
17 - in using them for the responsibilities they have at each of
18 those OTB's, so we do have people on the floor.

19 And the first week -- the first three days, the Thursday,
20 Friday, Saturday of opening weekend we had an additional -- I
21 think it was 18 or 19 people throughout the state wearing
22 Amtote blue shirts out on the -- the customer side of the
23 countertop doing a lot of that stuff. Getting us through that
24 opening weekend. That seemed to work well as well.

25 COMMISSIONER KRIKORIAN: When you have incidents that



1 occur like -- like Mike had described earlier where if someone
2 had a -- had a winning ticket and there was a malfunction, but
3 you paid that wager, right? The jackpot --

4 MR. TRUE: So the Mutual Department typically handles
5 those kinds of -- of transactions, if you will. When we find
6 out that a ticket is jammed, we try to retrieve the ticket for
7 the customer. Try to make the customer whole in -- in every
8 case that I've been aware of that's kind of a collected effort
9 between mutual and tote. To identify what was lost, where it
10 was lost, you know, require the customer to come up with some
11 data and fact to corroborate, but we -- you know, I'm amazed
12 candidly that California does as much as they do -- California
13 track operators do as much as they do to help people find lost
14 tickets or lost transactions or -- or to get them whole.

15 We're catching up to that practice just as candidly and
16 other places it's -- if you don't have your ticket, you're out
17 of luck. So we're adjusting to that and -- and the questions
18 about, you know, looking up tickets quickly at OTB's, you know,
19 we're working on that. That's a few days away from getting
20 more capability to -- to trace those things.

21 COMMISSIONER KRIKORIAN: Well, where there was a
22 mechanical failure and you paid -- paid the jackpot twice you
23 said?

24 MR. TRUE: So the -- the jackpot issue at Cal Expo was
25 literally a human to human communications issue. We



1 collectively -- we with the operator paid the guy. We, with
2 the operator, announced the carryover, realized that it
3 shouldn't have been a carryover. That we should've paid the
4 guy in the first place kept it going. So we're -- we're fixing
5 that problem. That communications problem. It won't happen
6 again. I'm not saying we won't have a mistake again, but that
7 particular problem won't happen again.

8 COMMISSIONER KRIKORIAN: But if mistakes like that occur
9 in the future, do you have an obligation under your contract to
10 make the -- make the customer whole or to pay the damages that
11 could occur?

12 MR. TRUE: Our responsibility is to the stakeholder, which
13 would be the track operator. And as I mentioned, the track
14 operators here are -- are stepping over themselves trying to
15 make customers whole. But, yeah, we have a contractual
16 obligation, you know, what was the problem? How was it arrived
17 at? You know, what's the postmortem on it? And we settle up
18 after the -- after the fact, but the customers are always
19 coming first.

20 COMMISSIONER KRIKORIAN: But if it's your fault, you make
21 good; right?

22 MR. TRUE: Of course, yes. Yeah, it's the bad two -- the
23 bad two words we don't like to hear in the tote business, tote
24 buy. And a tote buy is when a customer has to be paid and the
25 -- and the race track winds up buying that ticket or the -- the



1 tote operator winds up buying that ticket. We don't do much of
2 that, but we do some of it and it's for that purpose to make
3 everybody whole. If we make the mistake we -- we pony up.

4 COMMISSIONER KRIKORIAN: I have one last question. On a
5 lot that has (inaudible) about lost vouchers. So if a customer
6 has a voucher, it falls out of their pocket somewhere, and --
7 and how do you -- how do you -- how do they get reimbursed for
8 that?

9 MR. TRUE: So in our system we have the ability to go back
10 and look at the transaction record on a particular terminal,
11 and if we can get some information from the customer as to what
12 he thinks the amount is, where the terminal was, you know, what
13 the -- what the preceding or following bets were in that
14 terminal, then we can go look through that terminal record.

15 And so, okay, yeah, it looks like there's a voucher here
16 that, you know, is still live. You obviously don't have it,
17 but you can identify all these other things around that, we'll
18 give you that voucher back. We find the voucher sometimes we
19 lock it. There's a lot of different procedures that Mutuals
20 directs us to do, but the source of it is the terminal record
21 that -- record of transactions.

22 COMMISSIONER KRIKORIAN: Is that something that's made
23 aware to the public? In other words, do people know that if
24 they actually -- and the reason I ask this because about 10
25 years ago, I did that myself. I had a winning ticket and I



1 threw it in the trashcan by accident. If I had known I
2 would've run up to the --

3 MR. TRUE: I think we just made it public.

4 COMMISSIONER CHOPER: I can tell you twice at Golden Gate
5 Fields I left the -- my cash ticket in the machine, you know,
6 and I went over to the -- the window where they take care of
7 that. They look at the ticket that came out before it, which,
8 you know, I had. They get the number. I said, I think it's
9 the one right after this. And I want to tell you twice after
10 about 30 days because they -- they went to see if anyone's
11 gonna try to cash it or something like that. I got a check in
12 the mail.

13 COMMISSIONER KRIKORIAN: They lock it. I think they lock
14 it; right?

15 MR. TRUE: Yeah, the ticket it typically locked and if
16 it's not --

17 COMMISSIONER KRIKORIAN: They lock it and if nobody cashes
18 it, then -- then they're paid off.

19 MR. TRUE: Yeah, in some instances. There's different
20 ways of getting (inaudible) anyone from cashing it right away.

21 COMMISSIONER KRIKORIAN: And that's where they lock it.

22 MR. TRUE: Yeah, lock it. And that's the reference.

23 CHAIRMAN WINNER: Yes, Richard.

24 COMMISSIONER ROSENBERG: To follow up on Commissioner
25 Krikorian's questions. You made it sound as if there's an



1 absolute -- you're assuring us -- well, that the customer
2 they'll be taken care of no matter what. I'm assuming you
3 wouldn't be able -- you wouldn't do that under the circumstance
4 of a jammed machine? If someone says I really did bet this,
5 the machine's jammed, it doesn't show the ticket. I presume
6 you would make them happy as Mr. Mark was alluding to. You
7 couldn't make them happy without paying them what they said
8 they bet; correct?

9 MR. TRUE: Some customers cannot be made happy --

10 COMMISSIONER ROSENBERG: Okay.

11 MR. TRUE: -- even if you hand them monies.

12 COMMISSIONER ROSENBERG: So make --

13 MR. TRUE: But, you know, the point is if we got direction
14 from the mutuals that says, you know, look up this ticket or
15 look up this range of tickets, we give them that information,
16 the mutuals -- or the racetracks are going to decide who they
17 pay.

18 COMMISSIONER ROSENBERG: Right. So the same thing -- the
19 same thing holds true with the Pick 5 example that Mr. Morton
20 talked about. If the horse -- if a teller says the horse is
21 scratched it might be the machine shows the horse is scratched.

22 MR. TRUE: In that particular instance, that was not what
23 happened. It was teller error in terms of inputting the wager.

24 COMMISSIONER ROSENBERG: I got that. Well -- but -- but --
25 - this happened to me. This is a victim so I happen to --



1 that's what we have find -- the teller -- or the teller machine
2 -- it was not the teller error because the machine showed him
3 the ticket -- the horse was scratched. He actually printed out
4 a ticket showing the horse scratched. And then he went -- I
5 went back and I noticed a little later the odds had changed.
6 It was still on the board, so I came back. That teller went to
7 another teller more, you know, it looked like -- he had been
8 there many years in the lower club house, and he did the same -
9 - he couldn't do it either.

10 And all I'm saying is this. If this ever happened to
11 someone who hit a \$50,000 Big 5 and they had a -- they had
12 proof of a cancelled ticket would show the horse -- did -- did
13 not include the horse and he showed the tickets that he bet --
14 then went -- then went and bet afterwards and included the
15 ticket. I mean, would you actually pay off on something like
16 that?

17 MR. TRUE: I would have to refer you to the Mutuals
18 Department because I don't make those decisions.

19 COMMISSIONER ROSENBERG: All right.

20 MR. TRUE: And Amtote doesn't make those decisions about
21 whether a customer is going to be paid or not.

22 COMMISSIONER ROSENBERG: So you're not the absolute
23 insurer of -- of that situation?

24 MR. TRUE: I'm the absolute insurer.

25 COMMISSIONER ROSENBERG: Okay. I just wanted to clarify



1 that.

2 MR. TRUE: We -- we supply the system and the information
3 and the accounting and the operation, but we don't make the
4 business decisions with respect to, you know.

5 CHAIRMAN WINNER: Any other questions? Comments? Jeff,
6 really appreciate you being here and answering these questions.
7 And I think we -- we all agree that it was a difficult
8 transition and as Mike pointed out you're -- you're making
9 every effort that you can. We all appreciate it and we
10 appreciate what you're doing.

11 MR. TRUE: Thank you, Mr. Chairman. And it wasn't
12 perfect. We didn't expect it to be, but it was -- it's pretty
13 good and it continues to get that --

14 EXECUTIVE DIRECTOR BAEDEKER: Final add on that, Mr.
15 Chairman. I don't think Mike mentioned that when he talked
16 about how it was kind of universal agreement that it's really
17 going very well all things considered. That came from, I don't
18 know, seven or eight or nine mutual managers spread throughout
19 the -- the state in different locations. The bigger locations,
20 so it was really a pretty thorough job and research that --
21 that Mike did on it. And -- and I think you said without
22 exception they agreed that it was going very well.

23 MR. TRUE: I appreciate that every much and I have to
24 commend the -- the stakeholders in the room. They did a lot of
25 work as well making this thing happen.



1 CHAIRMAN WINNER: Thank you.

2 MR. TRUE: Thanks.

3 CHAIRMAN WINNER: Next item on the agenda. Discussion and
4 action by the Board regarding distribution of racetrack charity
5 proceeds at the Del Mar Thoroughbred Club in the amount of
6 \$130,387.00 denying beneficiaries. Josh.

7 MR. RUBENSTEIN: Josh Rubenstein, Del Mar. We've
8 submitted our proposed charity day distributions from the
9 recently concluded summer meet. Happy to answer any questions.

10 CHAIRMAN WINNER: Any questions? Comments?

11 COMMISSIONER AUERBACH: I just wanted -- I just want to
12 tell you that I'm happy to tell everybody that Karma (phonetic)
13 will be giving out over a half a million dollars to various
14 rescues this year thanks to the help of all the participants,
15 so it's a good partnership.

16 CHAIRMAN WINNER: Thank you. Is there a motion to
17 approve? Commissioner Auerbach moves. Commissioner Choper
18 seconds. Mr. Baedeker do you want to call the roll?

19 EXECUTIVE DIRECTOR BAEDEKER: I will. Commissioner
20 Krikorian?

21 COMMISSIONER KRIKORIAN: Yes.

22 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Solis?

23 COMMISSIONER SOLIS: Yes.

24 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Auerbach?

25 COMMISSIONER AUERBACH: Yes.



1 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Choper?

2 COMMISSIONER CHOPER: Yes.

3 EXECUTIVE DIRECTOR BAEDEKER: Vice Chair Rosenberg?

4 VICE CHAIR ROSENBERG: Yes.

5 EXECUTIVE DIRECTOR BAEDEKER: Chair Winner?

6 CHAIRMAN WINNER: Yes.

7 EXECUTIVE DIRECTOR BAEDEKER: Motion carries unanimously.

8 CHAIRMAN WINNER: Thank you.

9 MR. RUBENSTEIN: All right. Thank you.

10 CHAIRMAN WINNER: Next. Discussion and action by the
11 Board on the Application for License to conduct a horse racing
12 meeting of the Pacific Racing Association at Golden Gate Fields
13 commencing December 26th through June 12th inclusive. Who is
14 coming up on this? Oh, we have a whole gaggle of people.

15 COMMISSIONER AUERBACH: Gaggle? What are they, geese?

16 CHAIRMAN WINNER: Scott, let me ask -- or whomever -- who
17 -- who -- we have some questions, so who shall we ask?

18 MR. DARUTY: Well, I guess it depends on the question.

19 CHAIRMAN WINNER: Well, let's start with -- yeah. First
20 of all, let's go down the list and identify yourselves, please.

21 MR. CIRIMILE: Dan Cirimile, Senior Director of Marketing.

22 MR. DARUTY: Scott Daruty, Golden Gate Fields.

23 MR. MORRIS: Joe Morris with Golden Gate Fields.

24 MR. RAINEY: Cal Rainey, Golden Gate Fields.

25 CHAIRMAN WINNER: Good morning, gentlemen. Missing



1 documents. Who would like to respond Thoroughbred Owners of
2 California, California Thoroughbred Trainer's Agreement, 2016
3 Contractor Agreement required pursuant to Business and
4 Professions Code 19604, the (inaudible) Racing Association
5 designated advance deposit wagering providers to accept wagers
6 on races conducted in and outside of California for the applied
7 license. Horseman's approval of advance deposit wagering. I
8 think those are the ones that are missing for Golden Gate.

9 MR. DARUTY: Scott Daruty and I -- I will take that
10 question.

11 CHAIRMAN WINNER: Pardon me?

12 VICE CHAIRMAN ROSENBERG: Stable accommodations.

13 CHAIRMAN WINNER: Stable accommodations is another one,
14 yes.

15 MR. DARUTY: Right. So those generally fall into two
16 categories and I'll -- and I'll address the two categories.

17 VICE CHAIRMAN ROSENBERG: Chuck, didn't you say that was
18 in?

19 CHAIRMAN WINNER: Yeah, I think stable accommodations is
20 in for -- for Golden Gate; correct.

21 VICE CHAIRMAN ROSENBERG: Yeah.

22 MR. DARUTY: The -- the missing items generally fall
23 within two categories. The first would be the ADW Agreements
24 and the horseman's approval of those ADW Agreements. This is a
25 conversation that we typically have this time of year. The



1 contracts -- the simulcast agreements with the ADW companies --
2 and by the way, with every simulcast location throughout the
3 country are calendar year contracts that are negotiated
4 typically in November and carrying over into December. There's
5 a big industry meeting in Tucson in early December where a lot
6 of these discussions and contract negotiations take place.

7 It is a quirk of the calendar that the Golden Gate Fields
8 December 26th opening and the Santa Anita December 26th opening,
9 which we'll talk in the next item about, that those always are
10 appearing before this Board prior to the time that those
11 contracts are finalized and negotiated. And what typically
12 then happens is we get a little bit of heat directed at us for
13 not having those items finished. And then every other race
14 meet throughout the year, the Los Alamitos, you know, meet, the
15 Del Mar meet, the fairs in Northern California, they all have
16 them done. But we need to recognize that those are basically
17 the same contracts which were negotiated at this time of year.

18 So we are doing our best. Unfortunately, this item is one
19 that sort of falls within the national timing as opposed to be
20 driven by California timing because these are nationally
21 negotiated contracts, and so that explains the first item. And
22 perhaps I'll stop here and answer any questions and then I can
23 go onto the Horseman's Agreements and related items.

24 CHAIRMAN WINNER: Any questions on that?

25 COMMISSIONER AUERBACH: So what do we -- what do we just



1 carry through the end of December what is already in existence.

2 Is it an annual? Is that the cutoff date?

3 MR. DARUTY: Yeah, so the current contracts -- so, for
4 example, you're going to hear a license application for Los
5 Alamitos December meet later on this agenda. Those contracts
6 are obviously finished and Los Al is going to sit here and tell
7 you, yes, all those contracts are done and have been submitted
8 to the CHRB staff.

9 Those contracts were done at the end of 2014.

10 COMMISSIONER AUERBACH: Right.

11 MR. DARUTY: And were submitted and are good. I say a
12 calendar year. They really run from sort of Christmas to
13 Christmas because the Golden Gate Fields meet and the Santa
14 Anita meet both start new meets on the day after Christmas.

15 COMMISSIONER AUERBACH: So you're not saying the first
16 week of your meet will apply to the old contract? It will be
17 the new contract that will be applicable?

18 MR. DARUTY: Correct.

19 COMMISSIONER AUERBACH: Okay.

20 CHAIRMAN WINNER: Which will be signed -- which will be --
21 at what -- what -- what is the date, Scott, that that went out?

22 MR. DARUTY: Well, there are dozens and dozens of -- of
23 negotiations. And, again, I know you're interested primarily
24 in the ADW Agreements, but those are negotiated as part of the
25 overall simulcast process. So right now we're in negotiations



1 with the New York Go TV system. We're in negotiations with
2 NYRA. We're in negotiations with Wood Bind (phonetic) which
3 represents all of Canada in -- in purchasing signals. A lot of
4 those negotiations are well on their way, you know, in the
5 process. They're not finalized yet as I mentioned in Tucson at
6 the annual racing symposium. Everybody's in one place and
7 there's a lot of meetings that take place to get things
8 finalized.

9 And in some instances we've had where they didn't get
10 finished by the end of the year and we entered into a temporary
11 30-day agreement with somebody to keep signals on while
12 negotiations concluded.

13 CHAIRMAN WINNER: Okay. You want to move onto the next
14 items.

15 MR. DARUTY: Yeah, the next item relates to the TOC
16 agreement being outstanding and the CTT agreement being
17 outstanding and there was a question about whether our stabling
18 was resolve or not resolved and staff answered that it is, but
19 it was just recently resolved. And just by way of background,
20 as far as the stabling in Northern California, I made a
21 presentation here in this room probably two or three months ago
22 about what we believe to be the significant need to restructure
23 stabling in Northern California. And, in fact, the inability
24 of the industry to really fund the cost of the existing system.

25 And we were very much looking down the road of -- of



1 changing the stabling in Northern California, which means
2 probably not having stabling at Pleasanton on a long-term go
3 forward basis. We were looking at building additional stables
4 at Golden Gate Fields. We were talking with CARF (phonetic).
5 We were talking with Pleasanton. We had a meeting there. We
6 had a meeting with the TOC and the trainers. All of that was
7 sort of on its way in the process when we were thrown a
8 curveball in Southern California stabling, which we will again
9 talk about on the next agenda item.

10 But what -- what we believed given the uncertainty in
11 Southern California is that this would not be the right time to
12 close the Northern California training facility. So Golden
13 Gate Fields has just within the last week or so submitted an
14 information to staff saying we will keep Pleasanton as a
15 stabling facility for Golden Gate Fields.

16 That eliminates that item -- the stabling item as -- as a
17 missing item, but we still have CTT and TOC outstanding because
18 one, the timing of this is such that we haven't had a chance to
19 -- to get those agreements finished since making the decision
20 that we were going to keep Pleasanton open. And then in the
21 case of the CTT agreement, for example, we did present a final
22 agreement for signature to the CTT. We've had good discussions
23 so I don't -- I don't want this to come off as a negative, but
24 they told us they didn't want to sign either the North or South
25 CTT agreement until stabling for the whole state was resolved.



1 CHAIRMAN WINNER: Obviously, Mr. Balch is here. I think
2 there are representatives here from TOC. As you know, we have
3 requested that all the documents be in before a license is
4 granted. We don't have those documents. So there are several
5 options. One is, we could waive that. Two, is we could ask
6 you to come back at the next meeting when you have the
7 documents.

8 And then there are some other options that have been
9 considered. You might want to -- are you going to speak about
10 it or do you want -- Richard?

11 EXECUTIVE DIRECTOR BAEDEKER: I'd like to hear more from
12 where the tracks (inaudible) stand now as to the (inaudible)
13 issue --

14 CHAIRMAN WINNER: Okay.

15 EXECUTIVE DIRECTOR BAEDEKER: -- issue from CTT and the
16 TOC.

17 CHAIRMAN WINNER: Yeah. Can we -- I think that's a good
18 idea. Let's -- if you don't mind, let's ask Mr. Balch to come
19 up and then -- I don't know, Mike, are you here? Let's first
20 start with Mr. Balch with respect to the CTT agreement.

21 MR. BALCH: Alan Balch, California Thoroughbred Trainers.
22 We agree with Mr. Daruty's description of how this has evolved.
23 We think as far as Golden Gate and the conditions related to
24 Golden Gate based on a conversation just a couple of days ago,
25 we are very, very close.



1 Our Board, as I explained to Mr. Daruty, you know, I had a
2 lengthy meeting a week ago today and because of all the
3 uncertainty in stabling statewide, we're very concerned about
4 signing these race meet agreements, which includes certain
5 commitments on behalf of the trainers. Now, I will say that
6 since then Santa Anita and the TOC of -- made extra efforts to
7 involve us in all discussions. Del Mar has also. So we are
8 right up-to-date as of this morning.

9 We don't see any practical problems going forward with
10 Golden Gate, but we do want to see the statewide stabling plan
11 resolved.

12 CHAIRMAN WINNER: In your view, Mr. Balch, when -- what
13 are we looking at in terms of time?

14 MR. BALCH: Well a lot will depend on what happens today,
15 but I would say December 1st, probably. I mean, that's what
16 we're all looking for. That's my opinion.

17 CHAIRMAN WINNER: Questions for Mr. Balch?

18 COMMISSIONER CHOPER: I guess I don't understand what it
19 has to be done statewide before you agree to the Golden Gate
20 thing.

21 MR. BALCH: Well, the Golden Gate issue now is related
22 still to Pleasanton. Just the other day we -- I believe we
23 learned indirectly that there may be some issues with the daily
24 cost at Pleasanton. When all these issues are being negotiated
25 and actually everybody knows what the other person is proposing



1 and negotiating, so we get into the whole issue of the Northern
2 California Stabling and Vanning Committee and the Southern
3 California Stabling and Vanning Committee. CTT is not a voting
4 member of those committees, but is invited to attend them and
5 observe and we have a voice. But we don't know exactly how the
6 Pleasanton situation is going to be resolved.

7 CHAIRMAN WINNER: What is the issue with Pleasanton?

8 MR. BALCH: The daily cost.

9 CHAIRMAN WINNER: I thought Scott said that that had been
10 worked out. Has it not been worked out?

11 MR. DARUTY: Well -- Scott Daruty. We had meetings with
12 Pleasanton about now requiring their services as a stabling
13 facility any longer. And, again, to remind ourselves, there's
14 a -- about 300 or so horses there. It's going to cost \$2
15 million dollars to keep that facility open this year. So
16 that's sort of the economics we're trying to figure out.

17 We thought that we would be no longer requiring their
18 services given the uncertainty in the South, we decided we
19 would. We got back in touch with them and I can let Joe Morris
20 speak to this because he had the conversation, but they were
21 obviously open to being a stabling location, but said they
22 might want to talk about the daily rate that they receive.
23 Meaning -- I'm assuming they don't want it to go down. They're
24 going to want it to go up.

25 CHAIRMAN WINNER: Can you just explain -- I think the



1 question that maybe that Commissioner Choper was asking. Can
2 you explain why the uncertainty in the South effects the
3 relationship between Golden Gate and Pleasanton in terms of
4 stabling?

5 MR. DARUTY: Well, I would hope that it doesn't necessary
6 come to this, but there is a chance that we may have some
7 horses in the South that would go North and stable at
8 Pleasanton for some period of time while we're working on a
9 transition in Southern California.

10 It's not a definite. I'm not saying we're going to be
11 telling people, you know, leave Southern California and go to
12 the North, but it just seems like the wrong time to be
13 eliminating a barn area in California.

14 CHAIRMAN WINNER: No, I'm in agreement with the -- with
15 the decision to keep Pleasanton at least for now, for this year
16 2016. But I was interested in why that is effected by what's
17 happening in the South and you've just explained it. Your
18 concern is that there won't be enough stabling in the South
19 and, therefore, some horses will have to move to the North.
20 And, therefore, you need that and -- and what you're saying is
21 you have not yet reached an agreement with Pleasanton with
22 respect to the cost?

23 MR. DARUTY: Right. So just --

24 CHAIRMAN WINNER: For the daily cost?

25 MR. DARUTY: -- yeah, just so you understand the process



1 for the cost. We at Golden Gate don't determine what the cost
2 is.

3 CHAIRMAN WINNER: Right, I understand.

4 MR. DARUTY: The Northern California Stabling and Vanning
5 Committee does.

6 CHAIRMAN WINNER: Right, I understand.

7 MR. DARUTY: So there would need to be a meeting of the --
8 of that committee to vote on --

9 CHAIRMAN WINNER: Right.

10 MR. DARUTY: -- what we would be offering to Pleasanton
11 and there has to be a discussion with Pleasanton whether that's
12 acceptable.

13 CHAIRMAN WINNER: But what you're asking the Board to do
14 is to approve a license without all of the documents in place.
15 And what you're explaining is that there are a lot of steps
16 that have to take place with you, Stabling and Vanning and the
17 North. Obviously, problems in the South CTT, we haven't
18 heard yet from TOC. There's an awful lot to be done between
19 now and when you have all of those agreements in place when, in
20 fact, we asked for those agreements to be submitted well in
21 advance so that we could review them and -- and be prepared for
22 this meeting, which we don't have.

23 So that's the issue that the Board is concerned about.
24 Mr. Balch you're raising your hand. Does that mean you have to
25 go to the bathroom or?



1 MR. BALCH: No, I just wanted to -- that too, but a little
2 later. I just wanted -- Alan Balch, CTT. I just wanted to add
3 the word "unanticipated." You know, many of the things that
4 have developed over the last few weeks have been unanticipated.
5 Unanticipated we understand as the Horseman's Organization by
6 the Racing Associations and -- so we have to be understandable
7 about that. I don't think there's any -- that any bad faith or
8 intension to be dilatory here.

9 Everyone, I think, was working very well ahead, some
10 things came up, and you've heard them described. So they were
11 unanticipated.

12 CHAIRMAN WINNER: Well, we're not suggesting that they
13 were --

14 MR. BALCH: Okay.

15 CHAIRMAN WINNER: -- anticipated or that anybody has
16 shirked their responsibility in terms of trying to make this
17 come together. And we recognize that there are these issues in
18 Southern California that everybody, including some of us, are
19 trying to resolve. Nonetheless, we don't have the documents.

20 MR. BALCH: Exactly.

21 CHAIRMAN WINNER: Can we hear from Mr. Pagram or a
22 representative of TOC? I don't know -- good, Mike. Thank you,
23 Alan.

24 MR. PAGRAM: Mike Pagram, TOC. TOC has no problem with
25 what's got outlined to us. Where the TOC position is though in



1 the future we want to make sure there's at least 1,650 stalls
2 available in Northern California and at this point in time,
3 there's no way we could close Pleasanton because Golden Gate
4 does have those available stalls. So that's the position of
5 the TOC Board and where we're sitting on Golden Gate Fields.

6 CHAIRMAN WINNER: What's your view, Mike, with respect to
7 the issue that's been raised that until we resolve the Southern
8 California problem, we may not be able to solve the Northern
9 California problem in terms of stabling? Do you agree with
10 that that there may be horses that'll have to go North?

11 MR. PAGRAM: Yes, I do. And not only that, again, I don't
12 think Golden Gate Fields can build out another 300 stalls or
13 250 whatever number they come with to give us our 1,650 this
14 year anyway. So I think Pleasanton's off the table as far as
15 we're concerned closing it in 2016.

16 CHAIRMAN WINNER: Even though there's no agreement by
17 Stabling and Vanning in Pleasanton with respect to cost at this
18 point?

19 MR. PAGRAM: We have not -- again, as everybody knows, we
20 are in transition, so I may have to ask Joe, who's on the other
21 side of the table now, where we're at on cost. We're kind of
22 starveling the fence here today.

23 CHAIRMAN WINNER: Yeah. Do you have -- you don't even
24 have one hat let alone two. You need to put on a different
25 hat.



1 MR. MORRIS: Joe Morris, Golden Gate Fields. We -- I've
2 talked with Pleasanton even this week, you know, we've been
3 exploring the -- the opportunity of maybe consolidating. But
4 for right now, they're good with staying open. We'll have a
5 Stabling and Vanning meeting here right within the next couple
6 of weeks, and we're very close on what the prices are. So
7 there's not going to be an issue.

8 COMMISSIONER CHOPER: You know, one of the issues I don't
9 understand is why all these skulls are needed and the field
10 size is so damn small. I mean, 1,650 horses. I -- I guess I
11 don't understand it. It's -- my question is obvious. What's
12 the answer?

13 MR. MORRIS: I can give you --

14 COMMISSIONER CHOPER: It seems to me without -- excuse me.
15 I'm sorry. The -- the answer seems to be that there are people
16 who are using the stalls that shouldn't be using them. And why
17 we don't go about making sure that they keep them someplace
18 else is -- and avoid all of this cost is beyond me so far.

19 MR. MORRIS: Couldn't -- Joe Morris, Golden Gate --
20 couldn't have said it better.

21 COMMISSIONER CHOPER: Well, are we supposed to do
22 something about this?

23 MR. DARUTY: Well, I think you're hearing a little bit of
24 the -- of the debate right before you. We don't think 1,650
25 stalls is the right number. We're not too far off of that, but



1 we think that a number that Golden Gate currently has plus
2 another 150 or so. If you eliminate the horses that are using
3 free stabling, but not running, and that aren't really race
4 horses, we think that would be sufficient.

5 CHAIRMAN WINNER: Mr. Pagram.

6 MR. PAGRAM: The way we came up with the 1,650 stalls,
7 Southern California we're saying right now the need is 3,400
8 stalls. TOC counts horses every month. At the peak in
9 Southern California -- if you take an average in Southern
10 California, we're about anywhere from 2,700 to 3,200 horses
11 depending on the time of the year.

12 In Northern California we have stayed steady or around
13 1,450 stalls. So, again, we're just applying the same 10
14 percent rule onto the 1,475 that would come to 1,625. So maybe
15 the numbers between 1,600 and 1,650. Now, if the tracks end up
16 doing their job and eliminating some of this dead inventory
17 that is their job. That is not the action of the TOC.

18 So what we're asking for is take horse population plus 10
19 percent, and that should be the formula we use for available
20 stalls.

21 COMMISSIONER CHOPER: Well, the suggestion is that he's
22 throwing this back at you. Get those horses out of here.

23 MR. DARUTY: Agreed. And we -- we will, but we still are
24 not in a position today, in our opinion, to effectuate a
25 closing of Pleasanton given what's going on in the South, so



1 that's --

2 CHAIRMAN WINNER: Okay. Here's what we're going to do.
3 We're going to put this item, which is Item No. 5 aside for the
4 moment, and we're going to move to Item No. 6 since the
5 discussion is about Santa Anita or Southern California. So
6 let's move on to Item No. 6, and I assume -- do we have the
7 same representatives here for --

8 MR. DARUTY: Mr. Chairman, I think we eliminate two for
9 this one, but they're welcome to stay if they'd like.

10 CHAIRMAN WINNER: Okay. Let's move on to Item No. 6 and
11 we'll table for now Item No. 5. I'm sorry, Mr. Krikorian.

12 COMMISSIONER KRIKORIAN: Before you move on, I just have a
13 couple --

14 CHAIRMAN WINNER: We'll come back to it. I just -- go
15 ahead. I'm sorry.

16 COMMISSIONER KRIKORIAN: Well, I just had -- I had a
17 question. Well, I -- I can wait with my questions. That's
18 fine.

19 CHAIRMAN WINNER: Okay. I mean, what's we're going to do
20 is we're going to come back to Item No. 6 --

21 COMMISSIONER KRIKORIAN: Yeah, that's fine. That's fine.

22 CHAIRMAN WINNER: -- but since everything in Item No. 5
23 was supposedly contingent on Item No. 6, then let's go to Item
24 No. 6 first --

25 COMMISSIONER KRIKORIAN: Okay.



1 CHAIRMAN WINNER: -- see if we can deal with that and then
2 come back to 5.

3 MR. DARUTY: And just for the record, we have added Rick
4 Hammerly (phonetic) and Nate -- Nate (inaudible).

5 CHAIRMAN WINNER: All right. Let me read, for the record,
6 Item No. 6. Discussion and action by the Board on the
7 application for license to conduct a horseracing meeting of the
8 Los Angeles Turf Club at Santa Anita commencing December 26th,
9 2015, through July 10th, 2016. And the items that are missing,
10 from my understanding is the same item with respect to ADW's,
11 horseman approval of ADW's, 2016 vanning and stabling
12 agreements, scheduled charges, general admission, parking, et
13 cetera. Thoroughbred Owners of California Agreement,
14 Thoroughbred Trainers Agreement, and I believe those are the
15 items that are missing with respect to Santa Anita.

16 MR. DARUTY: I -- Scott Daruty. I'm going to address one
17 that you mentioned, which is the schedule of charges. We did
18 provide that information to staff and I'll -- I'll give a brief
19 explanation. We have decided to have no parking or admission
20 charges on Thursdays and Fridays during this meet. I would
21 like to explain to you why it took us so long to get that
22 information to you. We did that on an experimental basis
23 during our recent autumn meet, which --

24 CHAIRMAN WINNER: Yeah, we did get that.

25 MR. DARUTY: Okay.



1 CHAIRMAN WINNER: Jacque, we have that.

2 MS. WAGNER: We do have that.

3 CHAIRMAN WINNER: Pardon me?

4 MS. WAGNER: In the new packet.

5 CHAIRMAN WINNER: Yeah -- yes, we do have that.

6 MR. DARUTY: Any -- thank you. And, again, I just want to
7 stress, you know, we're not sitting around and saying, hey the
8 CHRFB asked for this stuff, we don't care, we'll get it to them
9 when we get it to them. That is an example of we needed to
10 have time to conclude our -- our autumn meet, wrap up the
11 financial analysis of the autumn meet, look at the performance
12 of this particular really promotion marketing.

13 I mean, you could look at it in a number of different ways
14 by not charging parking and admission we're trying to bring
15 more people into the facility. We need a little bit of time
16 after the conclusion of the meet to perform the analysis to
17 decide whether or not it made sense to continue doing so. So
18 that's why we were delayed in getting that information to you.

19 CHAIRMAN WINNER: All right.

20 EXECUTIVE DIRECTOR BAEDEKER: I would recommend -- excuse
21 me, Mr. Chairman.

22 CHAIRMAN WINNER: Go ahead.

23 EXECUTIVE DIRECTOR BAEDEKER: I just would recommend that
24 in the future when associations are submitting applications,
25 rather than submit those that may be incomplete in some areas



1 with no explanation that -- that associations submit an
2 explanation along with it. And give it -- give an ETA of when
3 staff can expect the -- the gaps to be filled. That would be -
4 - we could've skipped this whole process if -- if what you did
5 which was very helpful actually accompanied the original
6 application. That would've -- that would've educated the staff
7 and Commissioners and answered a lot of questions.

8 MR. DARUTY: Understood.

9 COMMISSIONER AUERBACH: One of the things you could've
10 done was like with the stake schedule. We could've gotten this
11 originally, and I -- it was almost as if -- when I was reading
12 the packet it was almost as if I was trying to spirit out
13 information that I wasn't intended either to -- to see or -- or
14 deal with. Now, I don't believe that that's true, but it was
15 very, very difficult to follow what you submitted. And I don't
16 think there was an excuse for that. I think it should've been
17 done. It was -- it was hard, and I, obviously, have some
18 comments on the stake schedule and extremely concerned about
19 it. And I don't know that this is the time if we want to go
20 through other items first, but it's something I would really
21 like to talk about.

22 CHAIRMAN WINNER: Go ahead and raise the question.

23 COMMISSIONER AUERBACH: I -- I -- this -- this goes to the
24 -- to the whole circuit. I understand that we put -- we played
25 havoc with the circuit with this. I get it. And I understand



1 that -- that this may very well be just for one year that we
2 played so much havoc with the circuit. And I understand that
3 when we do that we effect the purse account, and we effect the
4 ability of the Racing Associations to provide the stakes that
5 we've had.

6 My concern is for California. And when I look at the
7 stake schedule, we are dropping a lot of stakes, we are not
8 getting the cooperation -- this isn't directly necessarily at
9 Santa Anita, by the way. This is a general comment that we are
10 not retaining the stake schedule that we need to -- to hold our
11 place in the industry.

12 And when I was in Kentucky I heard people from New York
13 and Kentucky who are very concerned that we are going to not be
14 a part of the circuit that we needed to be. Having said all
15 that, I looked at the stake schedule and saw some of the things
16 that were done, and I know Rick will have an explanation on
17 everything, I'm sure of it.

18 But I am concerned about the grade (phonetic) of the
19 stakes that we lose that once we've lost them for two years
20 they can come back. I did call Mike Pagram and -- and ask him
21 about it because it's obviously the TOC's job. But I want to
22 make sure everybody in the room understands that unless we find
23 a way to present these stakes, we lose status, we lose ground,
24 and there is no way to make it up again.

25 So, Rick, you want to tell us what you've done with this,



1 please?

2 MR. HAMMERLY: Yeah, I just want to -- Rick Hammerly,
3 Santa Anita. I just want to make it known that, you know,
4 we're giving -- you guys give us the dates and we work with the
5 TOC to come up with a schedule hand-in-hand and we sit down at
6 the table and we go over, you know, how many we're going to run
7 and -- and purses and things like that.

8 So this -- this wasn't just done, you know, fly by night.
9 We sat down with the TOC. We've agreed that this is given our
10 schedule we were given that this is a, you know, a -- a very
11 comprehensive stake schedule. So if you have questions on
12 individual races or what -- why we did things I'd be very happy
13 to answer.

14 COMMISSIONER AUERBACH: Well, yeah, like, for example, the
15 American Oaks (phonetic), I understand that you're going to run
16 it next year unlike the last week. Can we get something in
17 writing that hooks you guys into that so I make sure we don't
18 lose that -- that race?

19 MR. HAMMERLY: You can, I mean, basically you can count on
20 -- it's in writing right here. I mean, we're telling you --
21 that -- that race in particular, the American Oaks is a three-
22 year-old Philly race on the turf in a mile and a quarter right
23 now. It's currently a Grade 1 race, and it was formerly run at
24 Hollywood Park in the summertime.

25 COMMISSIONER AUERBACH: Right. Right.



1 MR. HAMMERLY: Fantastic race. It fit right in there.
2 Since -- since New York, you know, hit the jackpot so to speak
3 with their slot machine money, they've been able to schedule
4 many races that have influenced races across the country. This
5 race is one of them. They have a race -- a million dollar race
6 on 4th of July weekend. I think it's called the Belmont Oaks
7 for the same -- this same condition.

8 Last year we tried to schedule the American Oaks as a
9 semi-prep to that race and it -- it -- when you're -- when
10 you're -- when you're trying to schedule major races as prep
11 for racetracks across the country, sometimes it doesn't work.
12 So we sat down and wanted to keep this race intact at its -- at
13 its conditions, meaning the mile and a quarter distance.

14 Being that it's a three-year-old Philly race, we really
15 can't move it up in the schedule, meaning towards January at
16 that distance and keep the flow. So we thought, you know what,
17 we want to run it next year 2016, and rather than just move it
18 a week or two in the summer, came up with an idea of, you know
19 what, let's run it at the end of the year, meaning before the
20 year ends. Opening day, opening weekend, something like that.

21 We've actually contacted a horseman throughout the country
22 and asked them if they had Philly's and, you know, guys like,
23 you know, Clamont (phonetic), Christof Clamont, Chad Brown,
24 guys like that that have these kind of horses. Would you keep
25 your Philly around if there was a great run like at this



1 distance at the end of the year? Absolutely.

2 So after the big race is the Breeders' Cup, the, you know,
3 the Queen Elizabeth. There's races out there. Now all of a
4 sudden we think the -- the schedule --

5 COMMISSIONER AUERBACH: It's good (inaudible).

6 MR. HAMMERLY: -- at the end of the year, it fits. We're
7 trying to keep the race intact rather than -- than just throw
8 it against the wall again and hope that maybe a horse doesn't
9 go to Belmont for the million and stays with us. We figured
10 that that was just a, you know, kind of a new place for it. Of
11 course, it's going to have to get permission from the Graded
12 Stakes Committee, which we'll apply for in a couple of weeks at
13 the meeting.

14 And so that race is not going away. It has no intensions
15 of going away. We -- we -- we sat down with the TOC and they,
16 obviously, asked the same questions, and we said, no, there's
17 no -- no chance we're going to give this race up. So that's
18 the explanation.

19 COMMISSIONER AUERBACH: Well, I just wish we could codify
20 it. I'd like to see it in writing. We will run this that -- I
21 would like to see that in writing. I really would. Rather
22 than yeah, we're aware of it and we think we're going to do it
23 and then next year comes and everybody forgets it. I
24 understand first considerations, we just can't lose a grade
25 one.



1 MR. HAMMERLY: Agreed 100 percent.

2 COMMISSIONER AUERBACH: I feel very strongly about that.
3 I'm also very concerned what happened with the Biacoa that
4 nobody picked it up and I don't know if I'm talking to you,
5 Rick, or who I should be talking to about it, but --

6 MR. HAMMERLY: Well, let me tell you what we did with the
7 -- well, the Biacoa, of course, was another one of the races
8 that was run at Hollywood Park, and I believe Los Alamitos ran
9 it last year. And --

10 COMMISSIONER AUERBACH: And I didn't see anything like
11 that on their schedule this year.

12 MR. HAMMERLY: -- and so they -- they did not -- actually,
13 to tell you the truth, didn't -- wasn't really aware of that.
14 But as it turns out, one of the changes we did make to the
15 schedule this year will help fill the gap for that. As last
16 year when we -- when we decided not to run the (inaudible) as a
17 four-year-old race and -- and move that money into the -- into
18 the -- the -- the San Antonio --

19 COMMISSIONER AUERBACH: That's when you combine the two.
20 Combine them.

21 MR. HAMMERLY: -- we decided to do the same thing this
22 year with the La Brea stakes, which was the female version of
23 the (inaudible) was a four-year-old Philly race. So what we
24 did with that race was we opened it up to four and up, which
25 were the same conditions of the Biacoa. So instead of -- we



1 had an overnight stake in place there. It was -- the Pasiana
2 (phonetic) was a \$75,000 overnight. We -- we've replaced the
3 Pasiana now with the La Canada (phonetic) that was prior --
4 prior for four-year-old Phillies not it's open. It's a grade
5 two, \$200,000, so that helps fill in the gap with the Biacoa.
6 So that's -- that's what we've done with that division so --

7 COMMISSIONER AUERBACH: So there's no three-year-old race
8 anymore?

9 MR. HAMMERLY: It would be a four-year-old race; correct.

10 COMMISSIONER AUERBACH: And the Sunset, I guess, is gone.
11 Then the -- your two last stakes here. I don't -- I don't
12 understand how we do this. How we say, well we're going to run
13 the (inaudible), which, of course, would be very dear to my
14 heart, but -- and the Cambiocorsa, but that's only if you guys
15 decide to race.

16 When does that decision get made? I read your -- your --
17 you said, well, we're going to run these two stakes if we run
18 the last few days in July, which we're giving you dates for.
19 Why are you asking us to give you dates if you have no
20 intension of running? And why are you scheduling stakes there?
21 And what does that do to your percentage of Cal-bred stakes
22 that -- that you are required to run?

23 MR. HAMMERLY: We -- we -- once again, we work with the
24 California -- the CTBA with the stake schedule. We go over it
25 with them. They are, you know, thrilled to death with the



1 stakes that we run at Santa Anita as far as the Cal-breds go.
2 We were given dates to July 10th, and, of course, we want to
3 have stakes in all of our -- in our weekend days, so we -- we
4 decided --

5 COMMISSIONER AUERBACH: That doesn't answer my question.

6 MR. DARUTY: I -- I -- Scott Daruty. I can address your
7 question. We were given dates through the 10th as -- as Rick
8 mentions. We had a preliminary discussion with Del Mar where
9 they suggested it might help them in strengthen the start of
10 their meet if we were to take a couple of days off at the end
11 of our meet.

12 And so while there's no decision that's been made on that,
13 we told them we were open to it and wanted to be cooperative
14 and so we would continue that dialogue. That's why the item
15 was reflected in our application the way it was.

16 COMMISSIONER AUERBACH: So would Del Mar run those stakes
17 or they're not going to make any commitment, but they'd like
18 you not to run so they can strengthen the beginning of their
19 meet.

20 MR. DARUTY: Well, Del Mar's been a great industry partner
21 and we're trying to cooperate with them wherever we can.

22 COMMISSIONER AUERBACH: I'm not arguing. I just -- it --
23 it's just so difficult when we don't establish some kind of
24 consistency that we can follow. And our job here as I see it
25 is to protect California racing and this is vital to keep our



1 status where we need to be.

2 MR. DARUTY: Consistency and dates would go a long way
3 towards helping consistency and stake schedules, I believe.

4 COMMISSIONER AUERBACH: That's true.

5 VICE CHAIRMAN ROSENBERG: Does the TOC agree with this
6 schedule?

7 CHAIRMAN WINNER: Mike?

8 MR. PAGRAM: Mike Pagram, TOC. We agree with Madeline
9 that, you know, we hate to give up any stake races, but we also
10 -- Rick came into the racing affairs and made a very good case
11 of why they dropped the stakes they did. Why they moved the
12 American Oaks. I think running the numbers, Santa Anita is
13 still going to be in an overpaid situation for the -- for the
14 two meets combined as four.

15 So we approved, we signed off on the stake schedule with
16 reluctance, but understanding their position with the way
17 things sequenced this year, so we support the stake schedule.
18 As far as, you know, dropping that last weekend, we have not
19 been part of those discussions and I think it would be very
20 hard to drop both weekends with the stake races that we got
21 coming up. Those two Cal-bred races. We'd be very concerned
22 with that.

23 COMMISSIONER AUERBACH: Thanks.

24 CHAIRMAN WINNER: What -- what is the process for making
25 that decision on dropping the weekend?



1 MR. DARUTY: Well, I think ultimately it would -- it would
2 depend on input from this Board and it would depend on input
3 from TOC. And not to try to make excuses or -- or, you know,
4 say we're -- we're not interested in getting these result, but
5 we've all been focused on the stabling issue and really haven't
6 pursued that particular discussion.

7 COMMISSIONER AUERBACH: Well, you know, Scott, part of the
8 problem that I have is when we -- when we give dates I like
9 people to ask for dates and use them or don't ask for them.
10 And -- and I know that Del Mar has lately -- they -- they
11 always seem to be in some kind of a crunch and they always have
12 to push back a date because of whatever they have going on.

13 So if you're going to run through the 10th, I don't know
14 specifically what they're thinking about when they are going to
15 start their meet. I don't know how many days later that is. I
16 don't know how much difference it would make to them. I don't
17 know what -- what criteria you are going to use to determine
18 whether or not to run those last four days because it makes --
19 it makes a big difference.

20 Are you losing -- how -- how many dates are you -- are
21 they actually losing or using? I mean, is -- is Santa Anita
22 down two weeks now, one week, three weeks? It depends. So on
23 the back end where we're trying to make up the dates that we
24 took away and if you guys give them away, then I don't really
25 understand. I do understand you're trying to work with Del



1 Mar. But it -- it leaves everything up in the air again.

2 We're so up in the air, it would be nice to nail some of these
3 things down.

4 CHAIRMAN WINNER: All right. Wouldn't it -- I mean, right
5 now you're applying for a license that includes --

6 COMMISSIONER AUERBACH: Those dates.

7 CHAIRMAN WINNER: -- those dates.

8 COMMISSIONER AUERBACH: That's right.

9 CHAIRMAN WINNER: Right.

10 COMMISSIONER AUERBACH: But --

11 CHAIRMAN WINNER: So it seems to that -- that you ought to
12 be able to tell us if we grant the license are you -- are you -
13 - are you going to be running those dates or not because the
14 license includes that?

15 MR. DARUTY: If this Board mandates that we run those
16 dates, then by all means we'll run those dates. If this Board
17 would like us to pursue discussions with our industry partner
18 that might be helpful to them and -- and come back to you with
19 a group decision, we're happy to do that.

20 COMMISSIONER AUERBACH: It's one of the few things that --
21 that it seems to me we should be able to nail down. It's like,
22 well, we're going into this new meet and we may run through the
23 5th of July or we may run through the 10th, and we've got so many
24 balls in the air. It would be nice to nail some things down
25 and have a little exactitude in what we're doing.



1 CHAIRMAN WINNER: Well, I mean, I think one of the
2 problems that we're dealing here with on all of these issues
3 and -- and I think you'll be speaking on that with respect to
4 stabling and -- and how that effects everything else. Is that,
5 unfortunately, there are a lot of things that haven't been
6 agreed to when the -- the proper way to do it would be for you
7 to come before us requesting a license with everything in hand,
8 which is why we've asked time and time again that when -- when
9 you come to us requesting a license and everything is in hand
10 in advance so that staff has time to review it and so that the
11 Board has time to review it.

12 In this case, there are so many things up in the air
13 that's why there's frustration on our part. It seems to us
14 that -- that you guys -- the industry ought to get together.
15 It's in the industry's interest. It's in everybody's interest
16 to reach an agreement. And to have this -- this process of
17 this constant inability of -- of the stakeholders to -- to get
18 together and reach a conclusion and an agreement on all of
19 these issues, it's very frustrating. It's -- it's really
20 something that you need to do.

21 So that's why you're seeing some frustration on the part
22 of the Board. Here we have all of these documents that aren't
23 here and there are a variety of reasons, including the -- the
24 issue that Commissioner Auerbach has just raised. It's an
25 important issue.



1 COMMISSIONER CHOPER: Can I add something to that?

2 CHAIRMAN WINNER: Yes, please.

3 COMMISSIONER CHOPER: You know I -- I sound like a broken
4 record, but I -- I found this discussion here pretty -- you
5 know, it just brought home a number of challenges that we have
6 in this state. First of all, the cost of operation here is
7 higher than any place in the country, as I understand it.

8 And -- and unlike New York, which is probably our, you
9 know, our biggest competitor. At least that was brought up
10 here. We have no subsidy from the slot machines. The -- this
11 Board has very little ability to really do anything, very
12 little. Although we're probably going to try our best to do
13 something.

14 You know, as -- as I look at this, you know, we -- we have
15 -- the reality is that the pie here is getting smaller every
16 year. And there is no real appreciation of the fact that that
17 means that there are going to have to be some compromises and
18 concessions made by the people along the way, which just
19 doesn't come through when we have meetings of this kind.

20 So if -- if -- if -- unless we're only interested in
21 staying in business for the next year or two years and who
22 knows, maybe something's going to happen. Maybe we'll get all
23 these fantasy betters handicapping the horses. I think, as
24 I've said before, that's something we ought to make a high
25 priority because they are the (inaudible) for doing the same



1 thing.

2 But it's just very -- I mean, sitting here it's just very
3 frustrating to see the -- the lack of concessions and
4 agreements made each time. And each time that the agreements
5 aren't in, I mean, most of the Fire Marshall is one thing and
6 stuff like that. But it simply means that the people haven't
7 faced reality, and that's not a -- that's not a good way of
8 operation.

9 CHAIRMAN WINNER: Scott, do you want to proceed with the
10 other issues that are outstanding and -- and let's have
11 conversation about stabling and vanning, horseman's agreement,
12 trainer's agreement, et cetera?

13 MR. DARUTY: Well, again, as in the case of Golden Gate
14 Fields, the CTT agreement and the TOC agreement both have
15 aspects that relate to the stabling and where the stables are
16 going to be and how many there are going to be, and what the
17 Stabling and Vanning Committee is going to approve for the
18 reimbursement rates, so those are held up in the South as they
19 are in the North until we have a resolution.

20 CHAIRMAN WINNER: When -- when -- when -- what's your
21 thinking in terms of when that will occur or if it will occur?
22 Since you're asking us for a license, it depends on that. Can
23 you give us a timetable or can you give -- I mean, all the
24 people are in the room here today, so maybe -- maybe you guys
25 could get together and work out some of these things.



1 MR. DARUTY: So we have a plan. We've been working with
2 Del Mar who, again, has been extraordinarily cooperative. They
3 have made a commitment to have a little over 500 stalls
4 available here starting in the new year. And our plan would be
5 --

6 CHAIRMAN WINNER: That's through -- through the end of
7 May; correct?

8 MR. DARUTY: Through the end of May. Our plan would be to
9 have stabling at Santa Anita, at San Luis Rey, and --

10 CHAIRMAN WINNER: Additional stalls at San Luis Rey?

11 MR. DARUTY: Well, we're in the process of building
12 additional stalls, getting the permits for that.

13 CHAIRMAN WINNER: Are they permitted?

14 MR. DARUTY: The permits will -- will be forthcoming --

15 CHAIRMAN WINNER: Are they permitted?

16 MR. DARUTY: At this time, we do not have permits in hand.

17 CHAIRMAN WINNER: Okay.

18 MR. DARUTY: You know as well as I do how difficult that
19 process is --

20 CHAIRMAN WINNER: So that's my problem is that --

21 MR. DARUTY: -- we've been working very diligently on
22 that.

23 CHAIRMAN WINNER: -- you're at -- I know you are and I
24 appreciate that, and that -- I think that's critical. But the
25 problem is everything is maybe and --



1 MR. DARUTY: Unless you're willing to --

2 CHAIRMAN WINNER: -- and permits are maybe.

3 MR. DARUTY: -- unless you're willing to come up with
4 some, you know, magical stabling location that none of us know
5 about, I'm not sure what you want us to say.

6 CHAIRMAN WINNER: I'd like you to tell us what you plan to
7 do. It's not for us to tell you what to do.

8 MR. DARUTY: I just was telling you what we plan to do is
9 have 1,900 stalls at Santa Anita. We'll have 500 stalls at San
10 Luis Rey. We are in the process of building an additional 500.
11 No, we do not have permits in hand, but we have hired the same
12 consultant who has been successful on other racing facilities
13 and they tell us that our plan is good and should be fine.

14 There's no guarantees with regulators, as you know.

15 CHAIRMAN WINNER: Right.

16 MR. DARUTY: But we believe we will get the permits and be
17 able to build there. And then we're going to have 512 stalls
18 here at Del Mar who our industry partner has graciously allowed
19 us to use. That's the plan. That's the --

20 CHAIRMAN WINNER: What about -- what about Los Alamitos?

21 MR. DARUTY: The Stabling and Vanning Committee of which
22 Santa Anita has one vote, so I don't want it to come off --

23 CHAIRMAN WINNER: I see the (inaudible) standing there so
24 --

25 MR. DARUTY: -- well, I don't want it to come off like



1 we're -- we're driving this. It was a Stabling and Vanning
2 Committee, TOC, Santa Anita, and Del Mar all voted to double
3 the day rate that Los Alamitos received and that was based on
4 the last we heard unless Brad said something different that was
5 not acceptable to them they were looking for a tripling of the
6 rate as well as a whole host of other additions and -- and
7 financial concessions from the industry.

8 CHAIRMAN WINNER: Okay. Hold on. I think Commissioner --
9 Vice Chair Rosenberg has a question.

10 VICE CHAIR ROSENBERG: Just a quick question on --

11 CHAIRMAN WINNER: And then we'll ask Brad to come up.

12 VICE CHAIR ROSENBERG: -- on the stalls that the extra
13 stalls assembling rate downs. If a permit is not granted in
14 time to build new stalls, those extra stalls by the end of May,
15 are you permitted to put up temporary stalls without a permit?
16 Do you know the answer to that?

17 MR. DARUTY: We believe we -- we believe we will be able
18 to put up temporary stalls at the end of May. There's no
19 guarantees in any of this, but the rainy season will be over by
20 then --

21 CHAIRMAN WINNER: Maybe.

22 MR. DARUTY: -- and the storm water runoff is -- is a
23 little bit different issue at that time off year, so, you know,
24 again, that -- that would be our -- our working plan right now.

25 CHAIRMAN WINNER: Mr. -- I'm sorry, Joe. Go ahead, Mr.



1 Morris.

2 MR. MORRIS: Joe Morris, Santa Anita. The plan that Scott
3 just laid out does provide enough stalls for us to get through
4 our meet. So if -- if you do the math on that, we've got 1,900
5 at Santa Anita. We've got 500 at San Luis. We'll have 512
6 here, and we can go up to 500 at Galway. That puts us at 3,334
7 --

8 CHAIRMAN WINNER: There are not any changes at Galway,
9 Joe?

10 MR. MORRIS: -- without -- without -- without any changes.
11 And that was just the last whisper. I would've said 400 and
12 Alan just talked to them yesterday and they can go to 500
13 without any changes. That's 3,400 stalls, so we have enough
14 stalls to get through our meet.

15 CHAIRMAN WINNER: Okay. Mr. Mackenzie.

16 MR. MACKENZIE: Brad Mackenzie, Los Alamitos Race Course.
17 Scott is correct in the fact that there was a -- was stabling
18 and vanning agreement that we couldn't agree to, but I just --
19 I think everybody needs to understand that that agreement was
20 based upon trying to make a 10-year agreement at Los Alamitos
21 Race Course.

22 Many months ago Dr. Allred (phonetic) and representatives
23 of the TOC got together and they felt it was in both of their
24 best interests to have a long-term agreement at Los Alamitos to
25 try to provide some long-term stability to the industry. As



1 far as I know, nobody else has any 10-year agreements, but were
2 -- going into this to try to make a 10-year agreement. That
3 has not been proven too difficult to do to come up to the terms
4 to lock up the land at Los Alamitos for 10 years, so our -- our
5 proposal is is that we come back now -- and I've talked to the
6 TOC -- come back now and see if we can't come to an agreement
7 on a shorter term deal, one or two years which will be much
8 simpler to do and that is where we're at now.

9 As far as I know, Los Alamitos doesn't have a stabling and
10 vanning agreement to stable at Los Alamitos for 2016. As far
11 as I know, Santa Anita doesn't have an agreement to do off-
12 track stabling for 2016. Our proposal is is that we go back to
13 it now looking instead of a 10-year deal, looking to see if
14 there's common ground to have a shorter term deal.

15 You've asked several of us how long that will take.
16 Knowing Dr. Allred, this will not take long, so that is our --

17 CHAIRMAN WINNER: Thank --

18 MR. MACKENZIE: -- that is our proposal and that's where
19 we would like to go.

20 CHAIRMAN WINNER: Thank you, Brad. Scott, what's your
21 view of that?

22 MR. DARUTY: Well, again, Santa Anita has one -- one vote
23 on the stabling and vanning --

24 CHAIRMAN WINNER: Well, I just asked for -- for your view.

25 MR. DARUTY: Well, our view is if --



1 CHAIRMAN WINNER: Your one vote.

2 MR. DARUTY: -- if -- if they're going to agree to what
3 was voted by the Stabling and Vanning Committee, which is
4 roughly a doubling of what they received last year.

5 CHAIRMAN WINNER: 9,500; right?

6 MR. DARUTY: Yeah. I mean, that -- the -- the Committee's
7 already voted on that. If there's no additional -- no bells
8 and whistles added on, you know, before they were asking for --

9 CHAIRMAN WINNER: Okay.

10 MR. DARUTY: -- as a condition to doing that they wanted
11 other financial concessions and --

12 CHAIRMAN WINNER: I -- I -- I understand. Joe.

13 MR. MORRIS: Joe Morris. This time I'll speak as Chairman
14 of the Stabling and Vanning Committee. And when we had this
15 meeting two or three weeks ago and we were looking to do a --
16 the one year deal as we historically do for 2016 and we -- we
17 presented the prices what it would be for that year and Los Al
18 was not interested in that at that meeting.

19 CHAIRMAN WINNER: Right. Right. But now -- but now what
20 I'm --

21 MR. MORRIS: And -- and -- so this is new --

22 CHAIRMAN WINNER: -- right. So what I'm hearing --

23 MR. MORRIS: -- this is new information so we go back for
24 the one year deal.

25 CHAIRMAN WINNER: Okay. What I'm hearing -- I understand



1 and I -- I think I'm familiar and probably most of us are with
2 the -- with the meeting and what happened at the meeting and
3 what has happened since, and I can't speak for anyone else. As
4 you know I've had a number of conversations with a variety of
5 players trying to bring you guys to the table to get together.
6 How about now? Mr. Mackenzie has just made a statement here
7 that changes the terms of what your concerns were at least to
8 some degree.

9 I guess my question would be to you, Scott, how long do
10 you think it would take within the next week, 10 days, how long
11 before you can get all this stuff put together and -- and --
12 and provide the information that's required in order to give
13 you license?

14 MR. DARUTY: I -- I under -- well, I'll answer your
15 question. I understand this Board's frustration that all the
16 documents aren't in order as you had requested. And I also
17 understand the question you're asking me right now is, how long
18 will it take to get them all in order?

19 CHAIRMAN WINNER: Right.

20 MR. DARUTY: Unfortunately, there are at least four or
21 five other parties involved in these and I don't control them
22 and I can't --

23 CHAIRMAN WINNER: They're all here. Most of them are
24 here.

25 MR. DARUTY: Well, so -- I mean, ask them. I mean, I



1 don't see why --

2 CHAIRMAN WINNER: Right. Well, what's your view? You're
3 one of them, so --

4 MR. DARUTY: We've already -- we've already -- the
5 Stabling and Vanning Committee already made a vote and
6 presented a proposal to Los Ala. What Brad is saying is that
7 that is now acceptable, a one-year deal --

8 CHAIRMAN WINNER: That's not what he's saying

9 COMMISSIONER AUERBACH: He didn't say that. I mean, he
10 didn't address the -- he didn't say that at all, so it's --

11 MR. DARUTY: Okay. So then if that's what some --

12 CHAIRMAN WINNER: But the -- the question is do you think
13 it's possible for you guys, all of you people who are involved
14 in stabling and vanning and all of these issues that are
15 involved, and CTT and TOC to sit down and get together and
16 reach an agreement so that this license can be issued and you
17 can have a date -- and you can start racing on December 26th?
18 Is that possible?

19 MR. DARUTY: Nothing would make me happier.

20 CHAIRMAN WINNER: I understand that.

21 MR. DARUTY: And I don't mean to be --

22 CHAIRMAN WINNER: Is it possible?

23 MR. DARUTY: -- I don't mean to be evasive in -- in my
24 answer. I think so, but it depends on what a whole bunch of
25 other parties I don't control are going to do.



1 CHAIRMAN WINNER: Mr. Mackenzie, do you want to respond?

2 MR. MACKENZIE: I -- I certainly think it's possible. I
3 don't know what the outcome will be. It -- it will be a
4 discussion and a negotiation. If the starting point is is
5 that, you know, if the Stabling and Vanning Committee gave us a
6 -- an offer and it's a take it or leave it, then -- then we'll
7 be able to look at it as that.

8 I would hope that we would be able to sit in a room to
9 talk about a short-term deal and try to come to a negotiated
10 agreement. It won't take long as far as Los Alamitos goes. I
11 can promise you that. We have -- but when -- when -- if
12 there's one track that stood up and did something for Stabling
13 and Vanning it was Los Alamitos. We -- we -- we've acted in
14 good faith up 'til now and we intend to act in good -- in good
15 faith in the future. Let's sit down and we'll talk about it.

16 Dr. Allred who's the only person who can speak for Los
17 Alamitos Race Course will either say, yes, that's acceptable,
18 or no, it's not, and then we can go on our way. So my proposal
19 is, is that we look at it as a short-term deal, we'll have the
20 discussion and we'll get you a final answer.

21 CHAIRMAN WINNER: Brad, will you be a part of that
22 discussion?

23 MR. MACKENZIE: Yes, I will.

24 CHAIRMAN WINNER: Okay.

25 MR. MILLER: Robert Miller, CHRB Staff Counsel or General



1 Counsel. Mr. Daruty, this Board does not request these
2 documents. These documents are to be submitted with the
3 application because it's the law. It's not a whim that why we
4 want these documents. We -- it's not a request on our part.
5 It's because that is what the law demands. I just want to make
6 that clear. Thank you.

7 CHAIRMAN WINNER: Okay. There are a number of other folks
8 who want to speak. I think everyone here wants to speak and --
9 and I think it would also be interested to hear from some of
10 the other stakeholders who are involved with stabling and
11 vanning, et cetera. But let me go right down the list and then
12 -- and then we'll ask others to speak. And then we'll -- we'll
13 have to come up with -- we'll want to get -- get into some of
14 the other issues involved with respect to marketing and so
15 forth.

16 But at some point we're going to have to decide what we're
17 going to do about this license. We'll start right -- we'll go
18 right down the list. Commissioner Krikorian.

19 COMMISSIONER KRIKORIAN: Well, I would just like to say it
20 seems to me that these racing dates the applications should be
21 submitted much more timely than what we're dealing with now.
22 It should -- all of this should happen -- whatever -- whatever
23 you have -- whatever the racing dates are going to be, let's
24 just say in the instance of Santa Anita, December 26th. All of
25 this stuff should be resolved at least 90 days in advance.



1 These are industries. This is the way all other
2 businesses run themselves. They do things in advance. They
3 take the time to meet. They do their negotiations and so
4 forth. And it seems like every -- every application that comes
5 before this Board it's like a fire drill, last minute. As a
6 Board member, I don't appreciate getting information the last
7 minute as we sit down here at the meetings that are about to
8 begin to digest everything that -- that we're being asked to
9 consider at that time as opposed to even weeks in advance we
10 should have that -- have that benefit.

11 So I would say moving forward we really need to come up
12 with a program that requires that all of the -- this
13 information that we still don't have today should be -- be --
14 be in our hands at least 90 days before the race dates. At
15 least 90 days. And if the -- and if the -- and if the
16 applicant can't give us that information or they don't give us
17 that information, then there should be some system to fine them
18 for -- for failure to perform and provide the information to
19 this Board. Because unless you do that, it appears they just
20 don't have any concern about coming in here like they're doing
21 today and not even have half of the information prepared for
22 the -- that they're supposed to have for the application.
23 That's number one.

24 Number two --

25 CHAIRMAN WINNER: Let me -- let me just comment on that,



1 Commissioner. Bob, I'm not sure that we can fine them. I
2 think we can file a complaint. Is that correct?

3 STAFF COUNSEL MILLER: That's correct. This Board does
4 not have the ability on its own to -- to issue a monetary
5 penalty.

6 CHAIRMAN WINNER: Well, whatever -- whatever -- but we can
7 file a complaint; is that correct?

8 STAFF COUNSEL MILLER: Yes, yes. You can pursue a -- an
9 administrative disciplinary action against a licensee.

10 CHAIRMAN WINNER: Which includes a fine.

11 STAFF COUNSEL MILLER: Huh?

12 CHAIRMAN WINNER: Which includes a fine.

13 STAFF COUNSEL MILLER: If it's -- if it's what the hearing
14 officer of the Board of Stewards or whoever would hear the
15 matter, the Office of Administrative Law --

16 CHAIRMAN WINNER: Right. Okay.

17 STAFF COUNSEL MILLER: -- decrease it.

18 CHAIRMAN WINNER: Okay. Thank you. I'm sorry, George.
19 Go ahead.

20 COMMISSIONER KRIKORIAN: Well, whatever -- whatever we can
21 do. I don't know what the rules are, but I'm saying if we have
22 the ability to have any clout to get these things done, then we
23 need to -- maybe we need to use that.

24 And the other thing is we keep talking about stablign and
25 vanning, but all the people who are sitting here today are also



1 the same people who are involved in stabling and vanning. So
2 every time they come to us and they say, well, you know, we
3 have these issues with stabling and vanning and we have all
4 these issues. It's the same people wearing those same hats, so
5 maybe that's the problem here. Maybe the people who are in
6 stabling and vanning should wear a different hat. They should
7 not be the same people who represent the tracks. The same
8 people who represent other organizations. Maybe they should be
9 third-party, you know, people who are not -- not involved with
10 these -- with these other things.

11 Sitting here we're talking about dates and we're talking
12 about stabling and vanning costs between themselves. And what
13 about the process of putting out, you know, to the best bidder
14 a request for stabling and vanning proposals and whoever comes
15 up with the best bids that's who gets the, you know, that's who
16 gets the -- to run -- run -- run the stabling.

17 I mean, I understand they run their own facilities and so
18 forth, but maybe we should be looking beyond the borders of
19 their track facilities themselves for stabling. And you can
20 laugh about it, but it's just kind of pathetic right now in my
21 opinion that we're having to sit here and listen to all -- all
22 of this and -- and these numbers. You're -- you're the same
23 people that are voting to pay yourselves what you get for
24 stabling. Kind of crazy to me.

25 MR. DARUTY: Scott Daruty. May I -- may I respond



1 briefly?

2 CHAIRMAN WINNER: Yeah, sure.

3 MR. DARUTY: I just want to make sure the record is clear.
4 Stabling and Vanning took a vote, that vote was passed by a
5 majority, the number that was voted on was presented to Los
6 Alamitos and they said no. At that point, we started working
7 on an alternative plan. We sit here before you today with a
8 plan that includes enough stabling to run our meet. You have
9 asked us to go back and talk to Los Alamitos.

10 We're willing to do that if that's what you want, but if
11 not, we're prepared to move forward with the stabling that
12 we've proposed.

13 COMMISSIONER AUERBACH: I'm -- I'm having a problem here
14 because they -- they have done what they said they were going
15 to do. They're getting lambasted, but they've come with an
16 agreement. If they want to present that as the agreement and
17 have us take a vote on it, I think that's proper procedure.
18 Why are we getting after them for something that they've done -
19 - you know, I'm as annoyed as anybody at the lack of
20 information.

21 But they've come to us with an agreement. And -- and --

22 COMMISSIONER KRIKORIAN: An agreement with -- with who?

23 COMMISSIONER AUERBACH: Well, as far as I know, Stabling
24 and Vanning has come up with this plan. It is a plan. They
25 are presenting it to us. Why aren't we looking at that? I --



1 don't understand that. We -- we are telling them to go back to
2 Los Al. If we're telling them that, then we have to stop
3 yelling at them that they haven't done everything else.

4 COMMISSIONER KRIKORIAN: Okay. Well, you're
5 misunderstanding what I've said, Madeline. Now, that's --
6 that's not what I said. That's not what I said. I'm talking
7 about the way -- the way -- the way that the rules have set up.
8 Just the way that the whole industry is set up between Stabling
9 and Vanning and the tracks and so forth. That's -- that's an
10 issue.

11 Now, they did sit here and say that they had a plan to
12 move forward without Los Alamitos if they needed to this year.
13 I heard that, you know, we're -- we're clear about that. And
14 Los Alamitos got up and said we think we can work with
15 everybody given the opportunity if we sit down and continue to
16 --

17 COMMISSIONER AUERBACH: Well, I thought they'd already
18 done that, George. I thought they'd already worked with --
19 maybe I need an explanation. Did you not at Stabling and
20 Vanning sit down with Los Alamitos and attempt to work out the
21 plan? And did they not, not agree to the plan? Am I wrong?

22 MR. MORRIS: Joe Morris. You are correct.

23 CHAIRMAN WINNER: Wait a minute, Joe. Let's just make
24 this absolutely clear. The Stabling and Vanning voted a
25 certain amount; correct? 9,500; is that correct?



1 MR. MORRIS: Yes.

2 CHAIRMAN WINNER: That amount was presented to Los Al;
3 correct?

4 MR. MORRIS: Yes.

5 CHAIRMAN WINNER: Los Al rejected it; correct?

6 MR. MORRIS: Correct.

7 CHAIRMAN WINNER: The question I think that Commissioner
8 Auerbach asked was, did you try to work something out with Los
9 Al or was it just present 9,500, Los Al didn't accept 9,500,
10 end of discussion?

11 MR. MORRIS: I'll back up one step. We negotiated -- I --
12 I personally came up with the number working with Brad
13 Mackenzie from Los Al, so sitting in the TOC seat, we audited
14 their back stretch costs and we came up with that number, and
15 we agreed to that number. We thought that was the number. And
16 then -- I don't know, two weeks ago we got a letter from Los Al
17 saying, no, we're not going to agree to that number. We want
18 this new number.

19 So we had the stabling and vanning meeting. We did vote
20 it. We have not been back to them since that meeting --

21 CHAIRMAN WINNER: Okay. So -- but the point is you
22 negotiated -- you and Brad who are standing there negotiated,
23 but you were wearing a different hat at the time --

24 MR. MORRIS: Correct.

25 CHAIRMAN MORRIS: -- you were wearing a TOC hat. You were



1 not operating on behalf of Stabling and Vanning at that time;
2 correct?

3 MR. MORRIS: Well, both I was -- TOC, but as Chairman --

4 CHAIRMAN WINNER: Okay.

5 MR. MORRIS: Yeah.

6 CHAIRMAN WINNER: But the question was have you tried to
7 work out a negotiated agreement? And by the way, I'm not sure
8 I agree with Commissioner Auerbach that you've come to us with
9 a plan. I think you've come to us with an idea of a plan, but
10 we don't have -- you said, Scott, that as far as San Luis Rey
11 is concerned, we don't have the permits; correct?

12 MR. DARUTY: Yeah. What I -- what I said, is we can -- we
13 are going into this meet with 1,900 stalls at Santa Anita. At
14 500 stalls at San Luis Rey, 512 stalls here at Del Mar, and
15 excess capacity at Galway.

16 CHAIRMAN WINNER: Up to May; right.

17 MR. DARUTY: Correct.

18 CHAIRMAN WINNER: Brad?

19 MR. MACKENZIE: Brad Mackenzie, Los Alamitos Race Course.
20 I just have a question. This plan that's being presented by
21 Santa Anita that calls for -- for a -- stabling at Del Mar and
22 additional stalls at San Luis Rey, has that been voted on by
23 the Stabling and Vanning Committee? I was at the last Stabling
24 and Vanning Committee. I don't recall a vote. What's Del Mar
25 going to be charging per day? What's San Luis Rey going to be



1 charring per day? I'd like to know if this plan they're
2 presenting has been approved by the Stabling and Vanning
3 Committee.

4 CHAIRMAN WINNER: What's your answer?

5 MR. DARUTY: The -- the plan is -- well, there's a couple
6 of questions there, so I'll take them one at a time. San Luis
7 Rey that was voted on at the Stabling and Vanning Committee
8 meeting. San Luis Rey has agreed to that number. That number,
9 by the way, is a much lower number up until the time the new
10 legislation passes. Assuming it passes. And it will go up
11 when the legislation passes.

12 The number -- and just for the -- make sure the record is
13 clear. The 9,500 that was proposed to Los Alamitos is a number
14 that will take effect when new legislation passes. There's not
15 enough money to pay that rate before the new legislation
16 passes.

17 CHAIRMAN WINNER: What's your amount of San Luis Rey?

18 MR. DARUTY: It goes to \$8,500 a day after the new
19 legislation. It's \$6,100 prior to legislation.

20 CHAIRMAN WINNER: Assuming -- assuming that legislation
21 pass -- all of this assumes legislation passes which it didn't
22 last year.

23 MR. DARUTY: Correct.

24 CHAIRMAN WINNER: Mr. Mackenzie were you --

25 MR. MACKENZIE: Yes, I'd just like to just add when I got



1 up here earlier and said is that we're prepared, Los Alamitos,
2 to sit down and talk about a short-term deal see if we can't
3 reach an agreement.

4 MR. DARUTY: If that's what this industry wants to do --
5 just like you said, everybody's in the room, so let's just find
6 out if that's what they want to do, we're prepared to do it.
7 If they don't want to do that, if they just want to say we're
8 done with Los Alamitos then we'll move on with this San Luis
9 Rey and Del Mar, you know what, that's fine too.

10 So let's -- everybody's in the room. What the offer I've
11 said is that we're prepared to sit down and talk to them to see
12 if we can come to a short-term agreement at Los Alamitos. It
13 won't take long. If that's what we want to do, we'll do it.
14 If that's not what you want to do, that's fine too.

15 CHAIRMAN WINNER: Okay. I see that Mr. Pagram wants to
16 speak, but let me just keep going down -- down because there
17 were other members of the Board who wanted to speak.
18 Commissioner Solis.

19 COMMISSIONER SOLIS: One of the things that I -- that I --
20 I -- well, just -- I mean, we all are very frustrated with all
21 (inaudible). It seems to me it's like -- it's like -- it's all
22 promises. Nothing really -- I mean, if -- if you're going to
23 build the -- the stalls, I mean, why don't we get something in
24 writing that -- that you're going to get the permits to do the
25 stalls.



1 I mean, I'm just very confused and frustrated with the
2 whole thing. I mean -- I mean, we love this sport and we
3 should all put our heads together to -- to dissolve all these
4 problems. And being in this (inaudible) it seems to me like --
5 just like Mr. Krikorian said every -- every meet that we have
6 nothing is in line. I mean, if you go to court, you better be
7 prepared to -- to submit what you -- what you need to submit.
8 If not, you get penalized and -- I mean, that's the law just
9 like Mr. Miller say.

10 CHAIRMAN WINNER: Commissioner Rosenberg.

11 COMMISSIONER ROSENBERG: I'd rather here from Mr.
12 (inaudible) before I say anything.

13 CHAIRMAN WINNER: Okay. Mr. Choper.

14 COMMISSIONER CHOPER: (Inaudible).

15 CHAIRMAN WINNER: No, I mean, I'm going down the -- we can
16 wait. It's up to you.

17 COMMISSIONER CHOPER: Well, first I want to ask a question
18 of Joe Morris. The same sort of extra horse issue that we have
19 at the North, is that true in the South too? Because if it is,
20 it just seems to me that if the CTT is here, they -- and the
21 TOC is here. They got to understand that they were -- they're
22 causing this problem. So I -- is it in the North -- is it in
23 the South too? Just a question?

24 MR. MORRIS: Yeah, Joe Morris. The answer is yes, but we
25 have some horses in industry paid stabling that aren't going to



1 race. I would say the answer is yes, but we have -- we have
2 called out a lot of those in the South over the last year. Do
3 you remember two years ago when we were having when we were
4 having the stabling discussions when Hollywood was closing and
5 we had numbers. We need 3,800 to 4,000 stalls. We're all kind
6 of agreeing on the 3,400ish now. When Fair Flex closed
7 probably 90 horses just kind of disappeared. Just went off the
8 circuit, so that was one place a lot of the unraced inventory
9 was.

10 So I think we're further ahead in the South, but there's a
11 number of horses left that probably shouldn't be in -- in
12 industry paid stabling.

13 COMMISSIONER CHOPER: Well, I think it's the obligation of
14 the TOC and the CTC to get them out of there because they're
15 just -- they're playing unfairly. I mean, that's the answer.

16 CHAIRMAN WINNER: Mike -- oh, I'm sorry.

17 COMMISSIONER CHOPER: The second --

18 CHAIRMAN WINNER: I'm sorry, Jesse. Go ahead.

19 COMMISSIONER CHOPER: -- the second -- the second thing
20 I'm -- the only other thing I want to say is I think we ought
21 to give some serious consideration to having
22 mediation/arbitration at these meetings -- at these issues.
23 Because it -- I'm -- I'm -- it's certainly not something I know
24 a great deal about, but it seems to me that that's about the
25 only -- the only route that -- that exists that's going to



1 avoid this.

2 You know, you say let's have a -- I forget -- Brad, a one
3 year agreement. Well, maybe we'll get a one year agreement, so
4 we will be back here next year doing the same thing. I think
5 we ought to give serious consideration to that. And it seems
6 to me that the -- that the stakeholders -- if they really want
7 to get something done, ought to agree to some sort of
8 (inaudible) about that (inaudible).

9 CHAIRMAN WINNER: Mr. Pagram.

10 MR. PAGRAM: Mike Pagram, TOC. I don't want to go back in
11 history on this thing, but, you know, two years ago we
12 originally set the rates at Los Alamitos at \$4,700, which was
13 the rate that Los Alamitos came to Stabling and Vanning with
14 and we agreed to. At that point in time, San Luis Rey came
15 with a rate of \$6,100. We all asked at that time, are they
16 lowballing us? And we came back and said, no, we were not
17 lowballed because one of the reasons we left Fairplex was
18 because of the \$13,000 a day per charge.

19 So we had a bench line through all of this. The TOC voted
20 to approve Stabling and Vanning at \$9,400 or \$9,500 because
21 that was the fair amount and we support that amount. At that
22 point in time, we got a offer from -- or a counter from Los
23 Alamitos not only was it a higher number, but with a whole lot
24 of other conditions that was in that that had never been talked
25 about before that, you know, with kind of changing the



1 landscape of how we negotiated something out.

2 The TOC would still love to see a deal done with Los
3 Alamitos to get us through this transition period if we can.
4 So we're more able and willing to sit down with Los Alamitos
5 right now and try to work something out, but when we sit down
6 and talk about it, these other things have to be off the table.
7 It's about stabling and vanning, and it's not about land rent
8 and a bunch of other stuff and Australian signals and so on and
9 so forth.

10 That's where we got in trouble. But we are more than
11 happy to sit down with them. We agree with Stabling and
12 Vanning at their rate that they offered because we think it's
13 fair and equitable. And we just hope Los Al sits down with us
14 and we're willing to sit here if Santa Anita and Del Mar is our
15 partners will sit with us at Stabling and Vanning and work this
16 out.

17 CHAIRMAN WINNER: Thank you. Mr. Balch, would you mind --
18 I'd like to ask you a question if I may.

19 COMMISSIONER KRIKORIAN: I'd like to ask Mike a question.

20 CHAIRMAN WINNER: Oh, I'm sorry. We have -- I'm sorry.
21 Commissioner Krikorian has a question for Mr. Pagram.

22 COMMISSIONER KRIKORIAN: When Los Al agreed to -- when
23 they -- when they first built the stables and the -- it was
24 \$4,700?

25 MR. PAGRAM: Yes.



1 COMMISSIONER KRIKORIAN: And what was the agreement? How
2 long was that to be for?

3 MR. PAGRAM: It was signed for two years. And Los Al has
4 been a good partner.

5 COMMISSIONER KRIKORIAN: Sure.

6 MR. PAGRAM: Los Al did come in giving us additional
7 stalls and they've done what they've said they wanted to do or
8 lived up to their agreement in those two years. Now the two-
9 year agreement is over and this is where we're at at Lager Head
10 because we're -- we're kind of changing the -- the game after
11 the fact.

12 COMMISSIONER KRIKORIAN: Well, there's no question that
13 the request is a major -- would be a major change.

14 CHAIRMAN WINNER: Well, as Mike said, it's not just a
15 request --

16 COMMISSIONER KRIKORIAN: That's what I mean.

17 CHAIRMAN WINNER: == it's the -- the letter that we sent
18 was not just about money. It was about a bunch of other issues
19 that are -- that I think are -- are the problem that you're --
20 among -- among -- along with the money. It's all the other
21 issues, the signal, the repayments, et cetera, et cetera.
22 There are a lot of issues.

23 MR. PAGRAM: But we welcome to sit down with everybody in
24 this room --

25 CHAIRMAN WINNER: Okay.



1 MR. PAGRAM: -- today and try to work this out one last
2 time.

3 CHAIRMAN WINNER: Okay. Mr. -- Commissioner Rosenberg has
4 a question for you Mike.

5 COMMISSIONER ROSENBERG: On that point -- on that
6 negotiation, the person in the room who was representing Los
7 Alamitos whoever that was, whether it was Doc Allred or his
8 representative, did they in any way justify -- attempt to
9 justify the difference between the amount -- I think it was
10 \$4,500 and wasn't the other amount that they asked for \$15,000?

11 MR. PAGRAM: Yes, I've had some private meetings myself
12 through that. And, again, I don't want to put words in
13 anybody's mouth. Dr. Allred has always been fair to the
14 thoroughbred racing, in my opinion. But in this case he thinks
15 he's being fair with his offer, and we declined his offer
16 because we do not think it is equitable to the way we entered
17 this agreement.

18 COMMISSIONER ROSENBERG: But there was no argument on the
19 part of Los Alamitos that the higher number -- this big
20 distinction was based upon actual cost. It was some other
21 reason. Just wanted more money; correct?

22 MR. PAGRAM: I have been told by people that's been in the
23 room during those conversations that they have admitted that
24 they're -- the money they're asking for is more than
25 reimbursement.



1 COMMISSIONER ROSENBERG: All right. Thank you.

2 CHAIRMAN WINNER: Alan, could you -- I'd like to get -- or
3 Jim, either one or both. I'm wondering how the trainers feel
4 with respect to the alternative plan. Especially the trainers
5 who are currently at Los Al.

6 MR. BALCH: Alan Balch, California Thoroughbred Trainers.
7 Well, obviously, we don't like the lack of planning and the
8 lack of certainty. Nobody does. I don't think we're alone at
9 that. And it's true that those who are stabled at Los Alamitos
10 have greater concerns than anyone else. There have been some
11 conversations and -- and ideas expressed that certain trainers
12 would be permitted to stay at Los Alamitos.

13 We don't think that would be appropriate, and it's
14 entirely possible, but under terms and conditions that Santa
15 Anita might establish that that wouldn't be permitted. What we
16 want is stability going forward. And we've heard a lot of new
17 information today that may be opens the door again to Los
18 Alamitos' continuation, but we don't know just like you don't
19 know.

20 CHAIRMAN WINNER: Okay.

21 MR. BALCH: I will resist the temptation to go into any
22 detail especially since he's left the table to respond to
23 Commissioner Choper, but I will do so in writing about so-
24 called inactive horses. We do not believe we have an
25 oversupply over horses. We believe we have an undersupply of



1 horses for the number of racing weeks we have.

2 And perhaps I will avail myself of the good officers of
3 some of the racing officials also to put something in writing
4 for you with some demonstration because we do not believe there
5 is very much, if any, so-called dead wood (phonetic) because
6 we're trying to work for a year around racing schedule, so
7 obviously we have to provide stabling and training facilities.
8 For example, for two-year-olds, several months in advance of
9 them coming to the races. So that's -- and that's North and
10 South both.

11 But enough on that because I think you have a bit more
12 important problems than that.

13 CHAIRMAN WINNER: Mr. Baedeker would like to --

14 EXECUTIVE DIRECTOR BAEDEKER: Thank you, Mr. Chairman. I
15 just -- I'm not necessarily saying this in -- in this current
16 role, but just as a lifer in this sport. I really worry that
17 decisions are going to be made over the next couple of weeks
18 that could cause changes which in turn cause irreparable damage
19 to this sport here.

20 The numbers that you've laid out if we did have 3,400
21 horses, you're talking about 40 percent of them being stabled
22 two hours with normal traffic away from Santa Anita. We know
23 how difficult it is now to full fields and when you put an
24 additional imposition on trainers to train in a remote area and
25 get their horses to the track, it certainly can't help --



1 certainly can't enhance field sizes.

2 Listening to all this, I think there's significant news
3 today, and that is that Los Alamitos has expressed a
4 willingness to look at a short-term deal. At least with a
5 short-term deal, whatever decision is made at the end of it, I
6 think will have been made over a reasonable period of time with
7 everybody in agreement that it's the best thing for the
8 industry.

9 So just reiterating I suppose what's been said up and down
10 the table here, everybody's here. It stands to reason that
11 before you leave you could get together and compare notes on
12 how a new discussion can be entertaining to me. And it sounds
13 to me like perhaps a solution can be reached pretty soon.

14 CHAIRMAN WINNER: Yeah, I'm going to -- I'm -- I'm going
15 to make a motion -- I don't know where is -- we lost Jesse.
16 There he is. I'm going to wait for Commissioner Choper.

17 COMMISSIONER AUERBACH: While you're -- you know, it seems
18 to me in response to what Rick just said, we knew this day was
19 coming two years ago when we set this up. So I don't know,
20 Rick, what you think is going to change. We -- we may address
21 the problem for another year. I don't want to sit here again
22 next year at this juncture and do exactly the same thing.

23 I mean, unless and until somebody steps up, Santa Anita,
24 and goes ahead and builds those stalls, we're going to keep
25 doing this. And if -- if this -- if we do manage to get



1 whatever Chuck is going to suggest we do, if you guys do manage
2 to sit down and get a one more year agreement, I don't think
3 you're a -- you have a -- a -- an appetite for this either on a
4 continuing basis. So I would hope that the powers that be in
5 your organizations will say, we don't need to go through this
6 again. Let's make sure we have stabling handled.

7 So, I mean, I just don't want to do this again.

8 CHAIRMAN WINNER: No, I don't think any of us do.

9 COMMISSIONER AUERBACH: It's too hard.

10 CHAIRMAN WINNER: That's why -- let me -- I'm going to
11 make -- I'm going to make a motion or at least recommend a
12 motion that we grant a conditional license to Santa Anita
13 conditional on -- on you returning -- Santa Anita returning by
14 one week from today the agreements that are outstanding, not
15 including one and two, the -- the ADW agreements that you said
16 you would not be able to provide.

17 But providing Vanning and Stabling, Thoroughbred Owners of
18 California Agreement, California Thoroughbred Trainers
19 Agreement. Those are the three items that are outstanding that
20 we don't have. I'm going to move that we grant a condition
21 license for one week. That license will expire at the end of
22 one week if staff has not received the documents. That will
23 give you one week to sit down. You could do it today with the
24 various members of Stabling and Vanning and the various
25 participants here to reach an accord on all of the things that



1 you've been talking about.

2 That's my motion. Is there a second to that motion?

3 COMMISSIONER AUERBACH: I second it, but I --

4 VICE CHAIR ROSENBERG: And if we receive (inaudible) small
5 documents are received.

6 CHAIRMAN WINNER: Yeah, if all the documents are received
7 then it becomes a -- it becomes a permanent license or it
8 becomes a license.

9 COMMISSIONER AUERBACH: I second.

10 CHAIRMAN WINNER: Commissioner Auerbach seconds.

11 COMMISSIONER AUERBACH: I have a question now about --

12 CHAIRMAN WINNER: Commissioner Auerbach has a question.

13 COMMISSIONER AUERBACH: -- this -- I -- I heard the
14 motion. What if they go to the Stabling and Vanning and they
15 come back with not what you think they're going to come back
16 with? Does that effect it? And what I -- what I simply mean
17 is what if they can't straighten out their difficulty with Los
18 Al and they come back with what they originally came. Does --
19 is that -- is this motion still valid?

20 CHAIRMAN WINNER: Yeah.

21 COMMISSIONER AUERBACH: Okay.

22 CHAIRMAN WINNER: Yeah, if they come back and with -- with
23 -- with the agreements in hand --

24 COMMISSIONER AUERBACH: Okay.

25 CHAIRMAN WINNER: -- then the motion is valid.



1 COMMISSIONER AUERBACH: Okay.

2 VICE CHAIR ROSENBERG: (Inaudible) whatever the agreement
3 may be.

4 COMMISSIONER AUERBACH: Whatever the agreement is.

5 CHAIRMAN WINNER: Yeah.

6 COMMISSIONER AUERBACH: I just -- 'cause I want it done.

7 CHAIRMAN WINNER: Yeah. Is there a discussion in the
8 motion?

9 VICE CHAIR ROSENBERG: I'd like to ask if Del Mar --
10 before we vote on this -- does Del Mar actually have approval
11 from the Agricultural District and all the other approvals
12 necessary to provide those other stalls?

13 MR. RUBENSTEIN: Josh Rubenstein, Del Mar. We were
14 presented with this opportunity last week, so we have spoken to
15 the 22nd Ag District, the owner and operator of the facility,
16 and they have conditionally agreed to, as Scott mentioned,
17 (inaudible) for stabling of up to 512 horses beginning January
18 1. So, yes, we -- we do have the approval.

19 COMMISSIONER AUERBACH: What does conditionally mean,
20 Josh?

21 MR. RUBENSTEIN: We need to work out the costs and we're -
22 - and we're doing that now. So, again, we were just presented
23 with this late last week, but they understand the -- the
24 importance of this issue, and they are willing to -- to step up
25 in a time of need for the industry.



1 CHAIRMAN WINNER: Josh, where do the horses go at the end
2 of May? Does anybody know the answer to that or Scott? You --
3 you -- at the end of May they're gone from here; correct?

4 MR. RUBENSTEIN: Correct.

5 CHAIRMAN WINNER: Okay. Where do those horses go under
6 your plan, Scott?

7 MR. DARUTY: Well, you're going to tell me we don't have
8 permits yet, but our -- our plan would be to have temporary
9 facilities and be well on our way to permanent facilities at
10 San Luis Rey.

11 CHAIRMAN WINNER: Joe?

12 MR. MORRIS: We have Galway also and -- and any other
13 empty stalls at Santa Anita.

14 CHAIRMAN WINNER: Let me just ask you about Galway.
15 Galway is all permitted and -- and -- and the conditions are
16 suitable for stabling and training?

17 MR. MORRIS: Yes, and approved by -- by your Board.

18 CHAIRMAN WINNER: Right. For that -- for that many
19 horses?

20 MR. MORRIS: Yeah.

21 CHAIRMAN WINNER: Okay. Okay. So there's a motion. Any
22 further discussion? Mr. Baedeker, can you call the roll?

23 EXECUTIVE DIRECTOR BAEDEKER: How do you vote,
24 Commissioner Krikorian?

25 COMMISSIONER KRIKORIAN: Yes.



1 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Solis?

2 COMMISSIONER SOLIS: Yes.

3 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Auerbach?

4 COMMISSIONER AUERBACH: Yes.

5 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Choper?

6 COMMISSIONER CHOPER: Yes.

7 EXECUTIVE DIRECTOR BAEDEKER: Vice Chair Rosenberg?

8 VICE CHAIR ROSENBERG: Yes.

9 EXECUTIVE DIRECTOR BAEDEKER: Chairman Winner?

10 CHAIRMAN WINNER: Yes.

11 EXECUTIVE DIRECTOR BAEDEKER: Motion carries unanimously.

12 CHAIRMAN WINNER: Yes, go ahead, Joe.

13 MR. MORRIS: Joe Morris. I was just going to ask if we
14 could get similar consideration for the Golden Gate --

15 CHAIRMAN WINNER: We're going right to that. Okay. I'm -
16 - I'm -- with respect to Golden Gate I make the same motion.

17 Commissioner Auerbach seconds. Any discussion with respect to
18 Golden Gate? Call the roll Mr. Baedeker.

19 EXECUTIVE DIRECTOR BAEDEKER: How do you vote,
20 Commissioner Krikorian?

21 COMMISSIONER KRIKORIAN: Yes.

22 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Solis?

23 COMMISSIONER SOLIS: Yes.

24 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Auerbach?

25 COMMISSIONER AUERBACH: Yes.



1 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Choper?

2 COMMISSIONER CHOPER: Yes.

3 EXECUTIVE DIRECTOR BAEDEKER: Vice Chair Rosenberg?

4 VICE CHAIR ROSENBERG: Yes.

5 EXECUTIVE DIRECTOR BAEDEKER: Chairman Winner?

6 CHAIRMAN WINNER: Yes.

7 EXECUTIVE DIRECTOR BAEDEKER: Carries unanimously.

8 CHAIRMAN WINNER: Okay. We now -- thank you very much,
9 gentlemen. We look forward to receiving your documents within
10 a week.

11 VICE CHAIRMAN ROSENBERG: One quick question, Rick. On
12 the Encompa (phonetic) system that's in place that supposedly
13 keeps track of the number of horses that are in Southern
14 California and Northern California.

15 EXECUTIVE DIRECTOR BAEDEKER: Yes.

16 VICE CHAIRMAN ROSENBERG: Is there a specific person at
17 Santa Anita who's responsible for reporting that into the
18 system? How often is it done?

19 EXECUTIVE DIRECTOR BAEDEKER: Daily. The stall office
20 does it. Each time a horse comes in or comes out it's
21 recorded.

22 VICE CHAIRMAN ROSENBERG: So why do I keep hearing the
23 system isn't accurate? I'm not up-to-date is it? It's not
24 because of Santa Anita?

25 EXECUTIVE DIRECTOR BAEDEKER: You didn't hear that from



1 us. Well, no Santa Anita is responsible for Santa Anita and
2 San Luis Rey is responsible for San Luis Rey. Del Mar's
3 responsible for Del Mar, and down the line, so.

4 VICE CHAIRMAN ROSENBERG: Okay.

5 EXECUTIVE DIRECTOR BAEDEKER: If you were to come, you
6 know, today say hey --

7 VICE CHAIRMAN ROSENBERG: You're up-to-date at Santa
8 Anita.

9 EXECUTIVE DIRECTOR BAEDEKER: Absolutely. Well, we're
10 doing -- actually, it has to be for us to know, you know, whose
11 got what and what horses came and gone.

12 VICE CHAIR ROSENBERG: Okay. Thank you.

13 EXECUTIVE DIRECTOR BAEDEKER: Yes.

14 CHAIRMAN WINNER: All right. We're going to move onto
15 Item No. 6, Discussion -- I'm sorry. Item No. 7, Discussion
16 and Action by the Board on the Application to Conduct a
17 Horseracing Meeting of the Los Alamitos Horseracing Association
18 at Los Alamitos commencing December 3rd through December 20th,
19 2015, inclusive. Gentlemen, what are we missing? Are we
20 missing any documents?

21 MR. MACKENZIE: I think the only thing, Commissioner, is
22 that it may not have been in your Board book is the stake
23 schedule which -- which was incorporated into the TOC
24 agreement.

25 COMMISSIONER AUERBACH: It's here.



1 MR. MACKENZIE: It's Item 7 -- the stake schedule is Item
2 7.6.

3 COMMISSIONER AUERBACH: Yeah, it's here.

4 CHAIRMAN WINNER: Okay. We have everything.

5 MR. MACKENZIE: And everything but the one emergency
6 services plan.

7 CHAIRMAN WINNER: Which is something that you have to deal
8 with the county as I understand? No, not the equine emergency.
9 What is the story with the equine emergency?

10 MR. MACKENZIE: The equine emergency services we were
11 asked to provide how we provide veterinary assistance during
12 training hours and our answer was it we would say rotating a
13 group of private -- are private practice veterinarians that
14 ensure that we have a vet on the grounds during all training
15 hours.

16 CHAIRMAN WINNER: Okay. Go ahead, Mr. Mackenzie.

17 MR. MACKENZIE: And I believe that was in our application.
18 Well, Brad Mackenzie, Los Alamitos Racing Association, joined
19 by Rick English, Los Alamitos Race Track. Here to talk about
20 our upcoming December meet, 12-day meet which opens December
21 3rd. This meet will be highlighted by -- to Grade I races the
22 Starlet and the Los Alamitos Futurity, which is something I
23 think we'll need to talk about based upon Commissioner
24 Auerbach's concerns, which have also been our concerns.

25 We also have two Golden State two-year-old races, so this



1 winter meet will be highlighted by two-year-old stakes races.
2 We come into this meet after being up in handle in our last two
3 meets, total handle, (inaudible) seems to be the pervasive
4 problem in our business. Both those meets we were down in on-
5 track business, including on-track handle. Although
6 interestingly enough and I don't know what to make of it, our
7 last -- our fall meet we were up in on-track handle on our live
8 races. We were down considerably on our imports.

9 So I -- I'm quite frankly baffled by the whole thing to be
10 honest with you, but that's -- that's what we're coming into.
11 We are taking steps this meet to try to bolster our on-track
12 attendance. We have a 12-day meet and we have six promotions
13 that we're doing trying to drive our historic on-track crowd
14 that we found is the best thing we can do to try to drive on-
15 track attendance during a short meet.

16 So we have, you know, two mutual -- mystery mutual ticket
17 giveaways and then also four -- we're doing four giveaway items
18 in our 12-day meet. On -- driving on-track business continues
19 to be a challenge for us as I think it is for everybody. But
20 we're -- we're going to give it our -- our best effort.

21 CHAIRMAN WINNER: Questions for --

22 VICE CHAIRMAN ROSENBERG: I have a question. Actually, I
23 have a question about -- two questions. Well, one for Brad.
24 The Encompa system I asked about is Los Al on that system?

25 MR. MACKENZIE: Yes.



1 VICE CHAIRMAN ROSENBERG: And who's responsible for the
2 input daily or is there someone responsible?

3 MR. MACKENZIE: We have someone designated in our stable
4 area. We were working under -- for stable superintendent who
5 inputs our ins and outs every day.

6 VICE CHAIRMAN ROSENBERG: Is that done daily?

7 MR. MACKENZIE: Yes.

8 VICE CHAIRMAN ROSENBERG: Okay.

9 MR. MACKENZIE: By the way, I -- just to jump ahead, I was
10 reminiscent leaving out one change that will happen during our
11 -- our winter meet which I think is important. After
12 discussions with the Orange County Medical Services and with
13 our -- which we had a very productive meeting with them. They
14 have given us the authority to add a paramedic on our ambulance
15 crews, and so this -- this coming meet at Los Alamitos during
16 our races we will have Huntington -- our normal Huntington
17 Ambulance, which we like because of their 35 years of
18 experience.

19 But their crew will be supplemented by a paramedic who
20 will be -- have the authority to provide advance life services
21 if needed. So that is a -- that will be a change for the Los
22 Alamitos winter meet.

23 COMMISSIONER AUERBACH: I just wanted to say that we had a
24 meeting that -- that Brad put together November 4th, 5th,
25 something like that. And Alex and I were both on the phone and



1 Los Al has come up with a very aggressive program to try to
2 prevent jockey injuries. And Alex was thrilled because one of
3 the main things that they are doing at Los Al, which Brad
4 didn't mention, which I think is really important is they're
5 not allowing the jockeys to decide whether or not they have a
6 concussion if they get -- if they -- they are going to the
7 hospital whether they want to or not. And I think that that's
8 a huge step forward and I would love to see everybody else
9 follow Los Al's example on that.

10 MR. MACKENZIE: Well, just to add to what Commissioner
11 Auerbach said, it is -- the Board needs to understand and the
12 industry needs to understand that we operate at Los Alamitos
13 under -- when it comes to medical situations we operate under
14 the jurisdiction of the Orange County Emergency Medical
15 Services. And it is their protocol now that anyone who falls
16 from a horse at a gala -- at a speed of a gala for hire -- is
17 considered a trauma patient. And that person needs to be
18 transported to a trauma hospital to be thoroughly evaluated to
19 see if they're injured.

20 And so we are -- we are more than pleased to operate under
21 that protocol.

22 CHAIRMAN WINNER: And I agree with Commissioner Auerbach
23 that it would be terrific if all -- if all of the tracks did
24 exactly the same thing and the training facilities.

25 COMMISSIONER AUERBACH: Right.



1 VICE CHAIRMAN ROSENBERG: I have a second question.

2 CHAIRMAN WINNER: Yes, please.

3 VICE CHAIRMAN ROSENBERG: The financial statements. I
4 believe they checked -- we checked those off, but I believe
5 what's missing here is -- is Item on page 7A is says profit and
6 loss statement you have, but the -- the -- the profit and loss
7 statement for projected year race meeting. I didn't find it in
8 there.

9 MR. ENGLISH: Rick English for Los Alamitos. It was
10 included on our application for Los Alamitos quarter horse
11 racing. It showed the projections for this year, and I -- I --
12 I neglected to put it with -- I'll send you a copy. But it's
13 already been previously filed with the Board.

14 VICE CHAIRMAN ROSENBERG: All right. Thank you.

15 CHAIRMAN WINNER: Mr. Herig (phonetic) I see you standing
16 there did you want to say something?

17 MR. HERIG: Yes, Chairman. Darrell Herig (phonetic),
18 Western Regional Manager for the Jockeys Guild. In working
19 with Los Alamitos in our meeting I think we -- we talked about
20 having a clearer definition of -- with the concussion who makes
21 that decision. And I think it needs to be clarified when a
22 rider hits the ground we agree, of course, it should be a -- a
23 trauma situation.

24 But who makes that call? The paramedic? Or we just need
25 to have a really clearer understanding of it.



1 MR. MACKENZIE: Just a - what the protocol will be and
2 this is why I'm glad that we have Huntington Ambulance as part
3 of this, quite frankly because of their experience. The Orange
4 County Medical Services protocol is if a rider falls from a
5 horse at a speed of a gallop or faster, it is considered a
6 trauma event. It's not up -- the jockey does not have the
7 prerogative to get up and say, I'm fine. They are going to be
8 transported to a trauma hospital unless they sign a refusal
9 medical services, which they have the right to do.

10 The question that Darrell is, I think asking and we're --
11 and we're going to have a strong a protocol as we can is what
12 happens if a rider falls off say in the Post Parade or behind
13 the starting gate. Then there -- then there will be a -- a
14 subjective -- the paramedics can look -- look at that rider and
15 determine whether or not they're -- they should be able to
16 continue to ride.

17 If they fall off -- once those -- basically, once those
18 gates open if that rider falls off and he hits the ground
19 there's -- there's been some talk. Well, sometimes they hit
20 the ground and they don't hit their head. That's -- I don't
21 buy it at all. Once those gates open and a rider falls off a
22 horse and hits the ground, according to the Orange County
23 Medical Services, that is a trauma event and it's not -- we
24 don't have a choice in the matter.

25 It's not -- we -- we can't say, well, he didn't land that



1 hard. We have to follow Orange County protocol. That rider is
2 going to a trauma unit. I've seen -- and if you talk to riders
3 they'll tell you, I mean, there's many times when they don't
4 think they've had a concussion and they do. Our policy has
5 always been, and I think the goal of the industry should be is,
6 we're not interested in necessarily getting that jockey back up
7 on that horse for the -- his next race. We want to be -- we
8 want him to be healthy when he gets off the horse from his last
9 race. And I think this goes a long way towards that.

10 CHAIRMAN WINNER: Thank you. Did you have something,
11 Richard?

12 VICE CHAIRMAN ROSENBERG: Darrell, you said -- the part
13 about signing a waiver that was mentioned by Mr. Mackenzie,
14 does that satisfy your problem if a jockey wants to sign the
15 waiver and not go to the trauma center because he feels fine
16 even though he fell off the horse.

17 MR. HERIG: Commissioner Rosenberg, it -- it sounds fine
18 and -- and if the rider signs off and says he's okay, then it
19 comes down to I believe the stewards making a decision by the --
20 -- the -- the paramedic --

21 VICE CHAIRMAN ROSENBERG: Advising them.

22 MR. HERIG: -- going by -- but I'm just still concerned
23 the clarity if a rider hits the ground, if a horse ducks out
24 from underneath them, or -- and the jockey hits the ground
25 running, you know, 'cause sometimes they'll duck out and you



1 hit the ground, but you're on your feet and then you might tuck
2 and roll, that's what I'm concerned with. And -- and the
3 paramedic making that decision by, you know, knowing the
4 situation and -- and asking them the questions to see if he has
5 a concussion. Not automatically that they go -- that they are.
6 That's what the concern is.

7 VICE CHAIRMAN ROSENBERG: So you're worried that the
8 paramedics would make a recommendation to the stewards, and the
9 stewards would order him to go to the trauma center even though
10 he signs a waiver? Is that what you're worried about?

11 MR. MACKENZIE: Let me -- if I could jump in. The waiver
12 that they're talking about is as we all have a right to sign a
13 refusal of medical services. If a jockey does that, he says, I
14 don't want to go to the trauma center. I'm going -- I'm going
15 to sign this, then it will be up to the stewards to say whether
16 that rider can continue to ride or not and --

17 CHAIRMAN WINNER: Yeah, the stewards can't force them to
18 go to the hospital. The stewards can only --

19 MR. MACKENZIE: They can't force them -- they can
20 determine whether or not he can ride.

21 CHAIRMAN WINNER: -- he can ride again; correct.

22 MR. MACKENZIE: What we'll commit to do -- 'cause this is
23 -- I mean, we -- we don't want this to be a punitive thing.
24 We'll -- Darrell, we'll get with you and let's sit down with
25 you and -- and we'll try to work through protocols. But I can



1 promise you that the one protocol that's going to stand if a
2 rider falls during a race and hits the ground, it's -- it's in
3 his best interest to go and be examined.

4 COMMISSIONER AUERBACH: You know, one of the things that
5 happened at the meeting that we had, one of your biggest
6 supporters who is Commissioner Solis, who was thrilled beyond
7 words. He said he wished that had been in place when he'd had
8 -- when he'd fallen and he said, no, I'm fine, I'm fine. And
9 like three days later or whatever he had no idea where he had
10 been, what he'd done or anything.

11 So Alex was extremely gratified at the action that they've
12 taken, so, I mean, you -- you can't force somebody. Somebody
13 could always go AMA, against medical advice, I mean, we all
14 can, but we're doing the best we can.

15 MR. MACKENZIE: Right.

16 COMMISSIONER AUERBACH: So.

17 MR. MACKENZIE: And the -- the riders -- I mean, and we
18 have a lot of experience because of our involvement in the
19 insurance business. They are the -- they are without a doubt
20 the toughest group of people I've ever been around in my life.
21 If they fall down in a race, if they've got a good horse that
22 they're riding two races later, their head could be ringing six
23 ways to Sunday and they're gonna -- they always say they're
24 fine.

25 They -- we have one problem with them in the insurance



1 world and that is they always want to come back to work faster
2 than the doctors want them to. It's a bit -- they're -- this
3 is really trying to protect them, quite frankly, against
4 themselves.

5 CHAIRMAN WINNER: Okay. This is really not an issue on
6 the agenda. This was a question raised with respect to the
7 license of Los Alamitos, so I don't want to dwell on it too
8 much. I mean, obviously, Brad, is -- has agreed to sit down
9 with you, Darrell, and work out the protocol. But I think -- I
10 think everybody would agree that the safety of the rider is the
11 most important thing here. And that whatever can be done and
12 should be done to protect the safety of the rider, sometimes in
13 spite of themselves I think -- I think that all of us would
14 agree that's the direction that we want to go.

15 So let's move on. Is there -- are there any other
16 questions with respect to the license of Los Alamitos? I think
17 Commissioner Auerbach has.

18 COMMISSIONER AUERBACH: One question. If you could tell
19 me when I was looking at your stake schedule and I see the cuts
20 and I see the difference and I'm kind of aware of where you are
21 in your purse account. The question is are you attempting to
22 make up the entire deficit this one year?

23 MR. MACKENZIE: We won't make up a dime.

24 COMMISSIONER AUERBACH: You won't? With this -- with this
25 --



1 MR. MACKENZIE: No. No, this -- this stake schedule and
2 overnight purse schedule is based upon the handle that we
3 generated last year, so these are -- these are real numbers.
4 We were \$600,000 overpaid last year. We won't get a dime of it
5 back.

6 COMMISSIONER AUERBACH: Even going from -- from 9 to 5 or
7 6 allotment --

8 MR. MACKENZIE: We were -- to say that we overreached on
9 our stake schedule last winter --

10 COMMISSIONER AUERBACH: Just to put it mildly?

11 MR. MACKENZIE: -- would be -- put it mildly.

12 COMMISSIONER AUERBACH: Okay.

13 MR. MACKENZIE: But -- but while we're on the -- if -- if
14 I might? 'Cause I think this is something that we've talked
15 about. So we're -- we're having to live within our means for
16 this winter, which is a three-week winter meet. Next year we
17 have two weeks. So we have -- the two races -- we have two
18 Grade I races. The Starlit and the Los Alamitos Futurity,
19 which used to be the Cash Call Futurity.

20 We informed the industry, TOC, right after the dates were
21 awarded that there's just no way with a two-week meet that Los
22 Alamitos can afford to conduct the Starlit and the Los Alamitos
23 Futurity and do them justice and keep them Grade I events. And
24 so we put it out that someone in this industry, I think, need
25 to pick up these two races, which I think are important



1 national races, and do -- hopefully do more with them than
2 we're able to do right now.

3 But certainly, we shouldn't see these races going off the
4 schedule. This year we were forced to live within our purse
5 schedule to cut the two Cal-bred races. Next year with --
6 without the Los Al Futurity and the Starlit our plan is to
7 concentrate back on these Cal-bred races and make those two
8 races the centerpiece races and then hopefully also bring back
9 the Biacoa.

10 But there's just no way that we would be able to with a
11 two-week meet, eight days of racing, build enough purse
12 schedule to run the Starlit and the Los Al Futurity. We
13 informed the industry of that months ago. We're saying it
14 again now. Somebody need -- in my opinion, needs to pick up
15 these two races 'cause I think they're great races.

16 Last year -- last year the horse that won it would up
17 second in the Kentucky Derby. The Philly that won the race
18 wound up winning and Eclipse Award. These are important races.
19 They've been historically important races. Somebody needs to
20 step in and -- and take them over.

21 COMMISSIONER AUERBACH: So you're suggesting that either
22 Del Mar or Santa Anita, they've got to talk to each other and
23 decide who's going to pick these two up?

24 MR. MACKENZIE: Well, I -- I think -- I think they're the
25 only two left.



1 COMMISSIONER AUERBACH: That would be the suggestion?

2 MR. MACKENZIE: Yes. Someone, I believe, needs to --

3 CHAIRMAN WINNER: Well, someone. There are only two
4 someone's.

5 MR. MACKENZIE: I just -- whichever one does it is fine
6 with me.

7 CHAIRMAN WINNER: All right. Vice Chair Rosenberg moves,
8 Commissioner Krikorian seconds granting the license to Los
9 Alamitos. Is there discussion. Mr. Baedeker can you call the
10 roll, please?

11 EXECUTIVE DIRECTOR BAEDEKER: How do you vote,
12 Commissioner Krikorian?

13 COMMISSIONER KRIKORIAN: Yes.

14 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Auerbach?

15 COMMISSIONER SOLIS: Yes.

16 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Choper?

17 COMMISSIONER CHOPER: Yes.

18 EXECUTIVE DIRECTOR BAEDEKER: Vice Chair Rosenberg?

19 VICE CHAIR ROSENBERG: Yes.

20 EXECUTIVE DIRECTOR BAEDEKER: Chairman Winner?

21 CHAIRMAN WINNER: Yes.

22 EXECUTIVE DIRECTOR BAEDEKER: Carries unanimously.

23 MR. MACKENZIE: Thank you.

24 CHAIRMAN WINNER: Thank you. Moving on. Discussion and
25 Action by the Board on the Application for License to Conduct



1 Advance Deposit Wagering of Game Play Networks, Inc., as a
2 California multi-jurisdictional wagering hub, for a period of
3 up to two years.

4 MR. AVIOLI: Greg Avioli on behalf of the Game Play
5 Network.

6 CHAIRMAN WINNER: Hi, Greg. Go ahead.

7 MR. AVIOLI: Nice to meet you, Mr. Chairman.

8 CHAIRMAN WINNER: Go ahead.

9 MR. AVIOLI: I appreciate the opportunity to be here
10 before you all today. A little history. Back in February of
11 last year I came before you on behalf of what I'll call a non-
12 traditional ADW known as the Game Play Network. We were -- we
13 were privileged to be granted a license through the end of this
14 year by the Board after that hearing.

15 The product that we offer is called B Spot and it is
16 designed to attract new people to the paramutual poles. People
17 who historically have not played horseracing. It's a pretty --
18 it's a pretty simple concept where we go after the tens of
19 millions of people who like to play games on their mobile
20 phones.

21 We offer them a sort of a mutual fund opportunity of
22 preselected wagers for their approval and if they approve them,
23 we then make the bets and they can see the wagering results
24 while they're playing games. It is -- I say it's simple. Very
25 complex to implement. Over the last two years we have invested



1 well in to date close to \$19 million dollars.

2 In building the system, we have reached agreements with
3 race tracks around the world that represent over 100,000 races.
4 So any time of day when a customer wants to do this within a
5 matter of minutes we can place one of the wagers around the
6 world. We have gone through the very difficult process of
7 getting the -- educating Apple about why -- about ADW and
8 getting the games offered in the Apple Store.

9 We've also had a similar process with payment processors
10 from Visa to MasterCard to First Data. It's something new.
11 It's -- it's taken a lot of time and effort. This year we
12 actually began rolling it out to the general public. We have -
13 - we're -- we're taking what we call Beta test wagers from
14 customers in California, Oregon, and Colorado right now. About
15 2,000 of these customers.

16 Some interesting statistics. It's a very small database,
17 but what's interesting is 70 percent of the customers are under
18 45, 60 percent of the customers are women. Most of the most
19 popular package we offer them is a \$20 wagering package which
20 consists of win, place, show bets and then -- and either an
21 exotic -- exacta or trifecta.

22 It's no question about it, this is a work in progress. We
23 continue to refine it to -- to a point where we can make the
24 user interface with the customer something that's fun. The
25 racing industry has been incredibly supportive to us. We have,



1 as I mentioned, among the racetracks we have agreements with
2 Del Mar. We are close to an agreement with Monarch and Scott
3 Daruty for the (inaudible) and the TOC is the hub partner for -
4 - for B Spot.

5 We are here seeking an extension of our license for the
6 two-year period. We requested to prepare the application. I'm
7 -- I'm -- after hearing the -- the information this morning
8 we're glad that we got our documents in early. We have -- I'm
9 -- I'm sure, Jack you might want to comment. We've had -- we
10 had a couple of things that were listed in your materials that
11 were outstanding. I think they've all be resolved.

12 There was a letter that he can talk about and then I'm
13 here to answer any questions.

14 CHAIRMAN WINNER: Thanks, Greg. We -- we do have -- I
15 think all those documents are -- are on hand. What about the
16 labor agreement? Where are we? I know that the union has
17 asked that this item be put off because they wanted to comment
18 on it and they have a competing -- a conflicting meeting. Can
19 you discuss the problems with the labor agreement?

20 MR. AVIOLI: Yes, sir. For all the ADW's as you know a
21 requirement of the statute is that you have to have an
22 agreement, a (inaudible) check agreement essentially with the
23 ADW's. We signed this with Local 280 on their form agreement
24 both in 2014 and 2015. This year as part of our application
25 process we went back to them asking for the same agreement and



1 they requested basically things that are beyond the statute.

2 They asked if we could commit to jobs beyond what is
3 required by the statute. We've provided a legal memorandum to
4 your staff, but the law is pretty specific. It requires the
5 ADW to commit to three -- three elements and we've committed to
6 all that and we've committed to it in writing. And we've
7 spoken with John Valenzuela and we told him that, you know,
8 what they're asking for is beyond the scope of the law.

9 And so we think we've complied. We have signed the
10 agreement. It's in our application. We've committed to all
11 the terms, the same terms we've agreed to in the last two years
12 that all ADW's in the state have agreed to.

13 CHAIRMAN WINNER: Mr. Miller, can you comment on -- or
14 Phil Laird, comment on -- on the issue that Mr. Avioli is
15 suggesting that what the union is requesting is beyond the law.
16 Is that an accurate --

17 MR. LAIRD: Sure. Phil Laird, CHRB Staff. We -- we
18 received the -- the -- your opinion and then also actually Mr.
19 Miller brought up a point and one question I just have quickly
20 is have they actually requested it in writing an agreement
21 within the 90 days that the statute requires or have they --

22 MR. AVIOLI: No.

23 MR. LAIRD: Okay. So right there technically because it
24 wasn't requested within 90 days of the application, technically
25 they don't even need to enter the agreement is how the statute



1 reads. With that said, it sounds like they're still trying to
2 enter into the agreement and at this point --

3 COMMISSIONER CHOPER: So the statute doesn't forbid this.
4 It simply said --

5 MR. LAIRD: No.

6 COMMISSIONER CHOPER: Okay.

7 MR. LAIRD: Yes, yes. And so at this point, I think CHRB
8 staff would recommend that this company has done what they can
9 to meet the statutory requirements and if anything it appears
10 at this time that the union is in compliance.

11 COMMISSIONER CHOPER: Has the union required this or done
12 this with any other ADW company?

13 MR. LAIRD: Not -- not to our knowledge. The rest of --
14 if my understanding is correct, the rest of the ADW companies
15 won't be up for their application renewals until next year, so
16 this is the first time.

17 CHAIRMAN WINNER: Right. One of the things the union is
18 required -- as I understand it, one of the things that -- that
19 they're requesting is that more jobs be provided in the state
20 of California. Is that not one of the things that they're
21 requesting?

22 MR. AVIOLI: Yes, Mr. Chairman. I think, in general, what
23 they're -- what they're expressing is disappointment with over
24 the past decade that since ADW (inaudible) that they have not
25 had sufficient new jobs for them in California.



1 CHAIRMAN WINNER: How many jobs are there in California?

2 From you. I don't care about the other.

3 MR. AVIOLI: I believe it's -- oh, from us, we don't have
4 any -- we don't have any tellers in California, so. Our
5 operation center is in Oregon.

6 CHAIRMAN WINNER: It would be nice if you move to
7 California. We'd love to have you here.

8 MR. AVIOLI: Well, I personally am going to take you up on
9 that offer.

10 STAFF COUNSEL MILLER: Robert Miller, CHRB General
11 Counsel. Just a point of clarification. Had the labor union
12 made a request within 90 of the hearing of the license and
13 there was no agreement, the law says that the Board shall not
14 grant the license. So this is an issue, I think, that the --
15 that is going to come before the Board sometime in the future
16 and we have to be prepared to address it.

17 CHAIRMAN WINNER: But -- but in this case they did not --
18 they did not.

19 STAFF COUNSEL MILLER: They did not do it in this case.

20 CHAIRMAN WINNER: So in this case the -- the -- the
21 concern -- the union ought to be -- ought to be reminded that
22 they did not bring a written request to the Board prior to 90
23 days?

24 STAFF COUNSEL MILLER: Yeah, to the entity they make the
25 request --



1 CHAIRMAN WINNER: To the entity. Yeah, to the entity.

2 STAFF COUNSEL MILLER: -- to -- to the entity. I assume
3 that they would also at the same time although it's not spelled
4 out specifically in the statute that they would, you know, make
5 a copy of that available to the Board so the Board is alerted
6 to the situation.

7 CHAIRMAN WINNER: And that may happen in the future now
8 that they are aware of this issue. All right. Is there a --
9 is there a motion?

10 COMMISSIONER KRIKORIAN: Before making a motion I just had
11 a question to ask. Since -- since the union representative is
12 not here for whatever reason today, would you -- would you --
13 would you object to putting this off for 30 days and giving
14 them the opportunity to speak to the issue at our next meeting?
15 I'm sure your preference is to get it resolved today. I
16 understand that.

17 MR. AVIOLI: It is and I think, you know, specifically and
18 the fact that they didn't make the statutory request I don't
19 think 30 days would make any difference. But we would -- we
20 would request to have the license granted today, sir.

21 COMMISSIONER CHOPER: Do I understand, Bob that the law is
22 that if they didn't do it, we cannot grant their request; is
23 that right? I'll take your word for it.

24 GENERAL COUNSEL MILLER: Well, the Board shall not approve
25 an application for a renewal license as an ADW provider unless



1 the entity if requested in writing by a bonifide labor
2 organization no later than 90 days before licensing has entered
3 into a contractual agreement with that labor organization. So
4 -- and the labor organization is defined as has historically
5 represented employees who accept or process any form of
6 wagering at the nearest horseracing meeting located in
7 California.

8 VICE CHAIRMAN ROSENBERG: So it's a negative?

9 GENERAL COUNSEL MILLER: It's a negative.

10 VICE CHAIRMAN ROSENBERG: Commissioner Krikorian, my view
11 on this is is that this is going to come up as a big issue with
12 the big ADW's and I would hate to see us delay this for these
13 guys who are trying to do something creative that might really
14 help racing if it works.

15 COMMISSIONER KRIKORIAN: No, I understand. I was just
16 asking if he -- if he didn't -- if he didn't mind then it makes
17 it easier. But I understand if they have not made the formal
18 request and so forth.

19 EXECUTIVE DIRECTOR BAEDEKER: I would just point out,
20 Commissioners, that the union representative is -- is at
21 another meeting, which granted is a very important meeting.
22 It's labor negotiations with the industry, but you know our
23 Board schedule is published a year in advance and everybody
24 knows the dates. The agenda is published 10 days in advance
25 and we got a request two days ago from the union to postpone



1 this because they had another meeting.

2 You know back in the good 'ol days we used to block off
3 the date of the CHRB meeting to make sure that we were there.
4 And we had another request for another agenda item. One of the
5 persons that was going to address it couldn't get back from the
6 East Coast and wanted us -- wanted the Chairman to remove the
7 item from the agenda.

8 And I just would suggest that, you know, just about
9 everybody is respectful of the fact that these Commissioners do
10 this work for almost nothing and, you know, dedicate many more
11 hours beyond these meetings to help the industry. And I just
12 think it's a sign of respect to -- to show up at these meetings
13 and particularly if you have an agenda item that relates to
14 you.

15 CHAIRMAN WINNER: Thank you, Mr. Baedeker. You know, I'm
16 -- I'm sympathetic with their position that -- that they would
17 like to speak, but I do -- personally, I -- I agree that it
18 would've been -- that it would've been helpful if they were
19 here. Usually, when an item is put off, it's at the request of
20 whoever is seeking the license or someone who has -- but not --
21 not in -- in this case it's a -- it's a -- it's an adversarial
22 situation or potential.

23 Furthermore, they didn't meet the 90 requirement. So
24 that, to me, says since they didn't meet that requirement, it's
25 almost moot. I mean, they can come here and -- and make their



1 case. They can come to the next meeting and make their case
2 after the fact. It's about the same thing because -- 'cause
3 they didn't meet the requirement.

4 VICE CHAIRMAN ROSENBERG: Move to approve the license.

5 CHAIRMAN WINNER: Commissioner Rosenberg moves to approve
6 the license.

7 COMMISSIONER AUERBACH: Second.

8 CHAIRMAN WINNER: Commissioner Auerbach seconds the
9 motion. Mr. Baedeker -- is there a discussion?

10 EXECUTIVE DIRECTOR BAEDEKER: How do you vote,
11 Commissioner Krikorian?

12 COMMISSIONER KRIKORIAN: Yes.

13 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Auerbach?

14 COMMISSIONER AUERBACH: Yes.

15 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Choper?

16 COMMISSIONER CHOPER: Yes.

17 EXECUTIVE DIRECTOR BAEDEKER: Vice Chair Rosenberg?

18 VICE CHAIR ROSENBERG: Yes.

19 EXECUTIVE DIRECTOR BAEDEKER: Chairman Winner?

20 CHAIRMAN WINNER: Yes.

21 EXECUTIVE DIRECTOR BAEDEKER: Carries unanimously.

22 CHAIRMAN WINNER: Thank you.

23 MR. AVIOLI: Just -- the term of the license is a two-year
24 term of the license, to clarify?

25 CHAIRMAN WINNER: That's what the motion -- two years.



1 MR. AVIOLI: Thank you very much and we appreciate your
2 support. And hopefully we can generate some revenue. Thank
3 you.

4 CHAIRMAN WINNER: Okay. Moving right along. Okay. We're
5 down to four -- four members. Well, he's -- he's == when is
6 your race? All right. Let's take -- can we take one issue
7 that may be controversial -- we may -- which would be number
8 11. Public hearing and action by the Board regarding the
9 proposed amendment to CHRB Rule 1658, Vesting of Title to
10 Claimed Horse to provide that a claim shall be voided by the
11 stewards if the racing or official veterinarian determines that
12 horse will be placed on the Vet's List as "bled." This
13 concludes the 45-day public comment period. The Board may
14 adopt the proposal as presented.

15 Jackie, were there any comments?

16 MS. WAGNER: No comments (inaudible) 45-days comment
17 period.

18 CHAIRMAN WINNER: There were -- according to Ms. Wagner
19 there were no comments during the 45-day comment period.
20 There's a -- we have a time situation, so move on --

21 COMMISSIONER AUERBACH: I did get one from --

22 COMMISSIONER CHOPER: You got a comment.

23 COMMISSIONER AUERBACH: I did, so -- and I want to share -
24 -

25 CHAIRMAN WINNER: Well, let -- let us hear from Dr. Arthur



1 real quickly and then --

2 COMMISSIONER AUERBACH: Well, he could probably address
3 the comment I got.

4 CHAIRMAN WINNER: Okay. Go ahead, please.

5 COMMISSIONER AUERBACH: The comment that I got, Rick, was
6 is there -- as part of the determining under A where it says
7 bled is defined, blah, blah, blah, blah, when the horse is
8 bleeding out of both nostrils and determine that such a bleed
9 is a direct result of exercise (inaudible) hemorrhage. Does
10 this mean that the horse will be scoped in case the horse just
11 bumped its nose or something and bled from that?

12 DR. ARTHUR: No. Dr. Arthur, Equine Medical Director.
13 That's what I was going to address. It'll be done in the --
14 exactly the same way as we do for 1845 the language is almost
15 the same. The horse is visually examined for signs of trauma.
16 Make sure he hadn't hit the gate, scratched his nose, those
17 sorts of things.

18 We're not going to be doing endoscopic examinations unless
19 the veterinary -- the official veterinarian believes it's
20 warranted. And in that case he would call in the practicing
21 veterinarian to scope the horse at that time. That is rarely
22 done today. It's going to be done the same way horses are put
23 on the vets list today they're going to examine the nares
24 visually for -- make sure that there's no signs of trauma,
25 horse at the gate got scratched on the way to the gate, that



1 sort of thing.

2 COMMISSIONER AUERBACH: In your opinion, is that enough of
3 a safeguard that we will not rule a horse off who did not have
4 a bleed from the lung area, but just at some other trauma?

5 DR. ARTHUR: If we were Hong Kong, we would scope every
6 horse the way they do. We don't do that. It's exactly the
7 same way horses are put on the Vet's List under 1845 today.
8 And those horses go on the list in the very same manner.
9 There's no difference.

10 CHAIRMAN WINNER: Doctor my concern with this and I -- I -
11 - I -- I recognize no one spoke up during the 45-day period, so
12 I suppose the trainers are not as concerned as I am. My
13 concern is that I don't think this was the purpose of -- of the
14 claiming rule. I think the purpose of the claiming rule and I
15 was heavily involved in that as you know was to help prevent
16 horses from being run for the purposes of losing them. To
17 protect the horses, et cetera, going forward.

18 There were all kinds of reasons for doing it, but one --
19 but in this case what we're talking about is an incident that
20 occurs during the race that the trainer may not have had any --
21 the -- the -- the existing trainer may not have had knowledge
22 of the horse bleeds in the race, and, therefore, the claim
23 would be voided under -- under this rule.

24 I have a problem with that because I don't think that was
25 the intent of the rule in the first place. I don't think this



1 falls into the category of what -- what we originally passed
2 the claiming rule for.

3 DR. ARTHUR: Well, certainly there is respiratory on
4 soundness and horses do --

5 CHAIRMAN WINNER: There is and I agree that could be the
6 case.

7 DR. ARTHUR: But -- but just -- just to remind the
8 Chairman, this was put forward by the CTT --

9 CHAIRMAN WINNER: Yeah, I know.

10 DR. ARTHUR: -- at their request, and quite frankly,
11 official veterinarians have had the same concern that, you
12 know, this particular condition horses can be run when they
13 have this problem. This -- this actually came from the
14 industry. It did not come from the CHRB.

15 CHAIRMAN WINNER: Okay. Let's listen to Mr. Balch who is
16 standing at the podium. Mr. Balch.

17 MR. BALCH: Alan Balch, California Thoroughbred Trainers.
18 Respecting what's been said, of course, we understand that, but
19 we do think it's consistent with the original intent of the
20 claiming rule because -- and Dr. Arthur can explain it better
21 than I can -- horses do lose basically their eligibility to
22 race the third time, Dr. Arthur, they bleed?

23 DR. ARTHUR: No -- well, after three times they can be
24 barred for life.

25 MR. BALCH: Right. So --



1 DR. ARTHUR: But it's a progressive vet's list --

2 MR. BALCH: Correct.

3 DR. ARTHUR: -- and has been for -- before I started
4 practicing.

5 MR. BALACH: Right. And that's == that's historically
6 been the case and this has been brought to our attention
7 because, of course, not everybody knows whose bled twice. So
8 somebody knows, somebody may know, and if we're -- we're trying
9 to keep things fair and consistent.

10 As far as the claimant getting a sound horse we think this
11 is very important.

12 CHAIRMAN WINNER: So -- okay. That's very important to
13 know. At least for one I'm interested in -- Mr. Balch, don't
14 go away. There -- what would happen if a horse bled had not
15 bled in the past? Bled in -- in -- in a particular race? A
16 trainer claims the horse and the claim is voided. And then --
17 and none of the issues that you've just raised had occurred in
18 the past? How is that trainer going to react to this?

19 MR. BALCH: Well, I'm not going to say that all trainers
20 respect the rule the way it is right now.

21 CHAIRMAN WINNER: I understand that.

22 MR. BALCH: The new rule. So there's always going to be
23 issues of people not being pleased about the result.

24 CHAIRMAN WINNER: Okay. So we can tell them to come and
25 talk to you when they come and scream at us.



1 MR. BALCH: No -- well, you -- you can and when they come
2 and talk to me I'm going to refer them to you.

3 CHAIRMAN WINNER: Thank you.

4 MR. BALCH: You know one -- one additional onerous for
5 this particular condition. If a horse is unsound they go on
6 the Vet's List for 10 days. And if a horse bleeds they go on
7 the Vet's List the first time for 15 days.

8 CHAIRMAN WINNER: Right.

9 MR. BALCH: So you claim a horse and he's immediately on
10 the Vet's List for 15 days, so that's -- that's I think some of
11 the frustration of the trainers and -- and frankly the official
12 veterinarians have expressed the same concern. And they're
13 getting grief from trainers, so --

14 CHAIRMAN WINNER: Okay.

15 MR. BALCH: But this was -- it did originate from the CTT.

16 CHAIRMAN WINNER: Is there further discussion? Is there a
17 motion? Commissioner Krikorian moves. No. Commissioner
18 Auerbach moves?

19 COMMISSIONER AUERBACH: Yes.

20 CHAIRMAN WINNER: Yes. Is there a second? Commissioner
21 Rosenberg seconds. Would you like to call the roll? Oh, I'm
22 sorry. Any discussion?

23 EXECUTIVE DIRECTOR BAEDEKER: How do you vote,
24 Commissioner Krikorian?

25 COMMISSIONER KRIKORIAN: No.



1 EXECUTIVE DIRECTOR BAEDEKER: How do you vote,
2 Commissioner Auerbach?

3 COMMISSIONER AUERBACH: Yes.

4 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Choper?

5 COMMISSIONER CHOPER: Going to pass for the moment.

6 EXECUTIVE DIRECTOR BAEDEKER: Vice Chair Rosenberg?

7 VICE CHAIR ROSENBERG: Yes.

8 EXECUTIVE DIRECTOR BAEDEKER: Chair Winner?

9 CHAIRMAN WINNER: I pass as well. So the motion moves --

10 GENERAL COUNSEL MILLER: No, it fails. This Board --

11 Robert Miller, CHRB General Counsel. For this Board to take
12 any action there has to be four votes in the affirmative.

13 CHAIRMAN WINNER: Well, we haven't voted yet we just --

14 GENERAL COUNSEL MILLER: Well, you have two yes's and two
15 passes and one no.

16 VICE CHAIRMAN ROSENBERG: And one no.

17 GENERAL COUNSEL MILLER: And one no, that's correct.

18 CHAIRMAN WINNER: Commissioner Choper, would you like to
19 change your vote?

20 COMMISSIONER CHOPER: Well, I think I'm going to vote no.
21 And I'll tell you why. There's obviously some concern about
22 all of this and I would prefer to be informed further before we
23 adopt the rule. We haven't had the rule at all up to now. It
24 -- it can -- it can wait a little longer.

25 VICE CHAIRMAN ROSENBERG: It's not like all of the -- all



1 of the people who don't come in with the -- with the documents
2 that they're required to come in, but I think it's different.

3 GENERAL COUNSEL MILLER: This is turned down --

4 CHAIRMAN WINNER: Can we put it on the -- we could put it
5 on the -- can we move this agenda item to the December meeting
6 without having to go back for 45 days?

7 VICE CHAIRMAN ROSENBERG: I don't know.

8 CHAIRMAN WINNER: Mr. Miller?

9 GENERAL COUNSEL MILLER: Well, Jackie's up there.

10 MS. WAGNER: Jackie Wagner, CHRB Staff. I believe that
11 this will -- this proposal will have to go out for another
12 comment period. The comment period has taken place. The
13 proposal was noticed to the public for the Board to take action
14 on the proposal as it was vetted. The proposal has been before
15 the Board. The Board voted on the proposal. The Board voted
16 no on the proposal. We would have to start the process over.

17 CHAIRMAN WINNER: Wait a minute. Wait a minute. What if
18 the -- what if the Board -- what if -- since there were at
19 least one Commissioner who passed and originally two, could we
20 not put the item over to the next meeting?

21 GENERAL COUNSEL MILLER: What the Board could do is --
22 what the Board could do is they could move to rescind their
23 action denying acceptance of the -- of the Board proposal, and
24 then make a motion to put the matter over for consideration at
25 the December meeting.



1 CHAIRMAN WINNER: I move that we rescind the motion. Is
2 there a second?

3 UNIDENTIFIED MALE: Yes.

4 CHAIRMAN WINNER: Do you want to call the roll, Mr.
5 Baedeker?

6 EXECUTIVE DIRECTOR BAEDEKER: Not really. How do you
7 vote, Commissioner Krikorian?

8 COMMISSIONER KRIKORIAN: No.

9 EXECUTIVE DIRECTOR BAEDEKER: So this is to rescind the
10 previous motion. Okay. How do you vote, Commissioner
11 Auerbach?

12 COMMISSIONER AUERBACH: Okay.

13 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Choper?

14 COMMISSIONER CHOPER: Yes.

15 EXECUTIVE DIRECTOR BAEDEKER: Vice Chair Rosenberg?

16 VICE CHAIR ROSENBERG: Yes.

17 EXECUTIVE DIRECTOR BAEDEKER: Chairman Winner?

18 CHAIRMAN WINNER: Yes.

19 EXECUTIVE DIRECTOR BAEDEKER: The motion carries.

20 CHAIRMAN WINNER: Okay. The motion has been rescinded.

21 Now, I move that we put this item over until the December
22 meeting so that we can have more information. Is there a
23 second?

24 COMMISSIONER ROSENBERG: I'll second it.

25 CHAIRMAN WINNER: Commissioner Rosenberg seconds. Call



1 the roll, Mr. Baedeker.

2 EXECUTIVE DIRECTOR BAEDEKER: How do you vote,
3 Commissioner Krikorian?

4 COMMISSIONER KRIKORIAN: No.

5 EXECUTIVE DIRECTOR BAEDEKER: How do you vote,
6 Commissioner Auerbach?

7 COMMISSIONER AUERBACH: Yes.

8 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Choper?

9 COMMISSIONER CHOPER: Yes. But on the understanding that
10 if people want to say something let them put it in writing.
11 You know you get no comments from this and the last minute --
12 even if it's a Commissioner. They ought to put it in writing.

13 MS. WAGNER: Jackie Wagner, CHRB Staff. I want to remind
14 the Board that the 45-day comment period on this proposal has
15 closed. So those comments that any proposed comments or
16 comments that we anticipate receiving will have to be taken at
17 the time of the hearing, and --

18 CHAIRMAN WINNER: That's fine.

19 MS. WAGNER: -- staff would recommend that if you intend
20 to make comments at the hearing if you could provide those to
21 us in writing prior to the meeting.

22 CHAIRMAN WINNER: Good.

23 COMMISSIONER CHOPER: And I think we ought to do that.

24 CHAIRMAN WINNER: Keep calling the roll, please.

25 EXECUTIVE DIRECTOR BAEDEKER: I think Commissioner Choper



1 you were yes?

2 COMMISSIONER CHOPER: Yes.

3 EXECUTIVE DIRECTOR BAEDEKER: Vice Chair Rosenberg?

4 VICE CHAIR ROSENBERG: Yes.

5 EXECUTIVE DIRECTOR BAEDEKER: Chairman Winner?

6 CHAIRMAN WINNER: Yes.

7 EXECUTIVE DIRECTOR BAEDEKER: So it passes to put over to
8 the next meeting.

9 CHAIRMAN WINNER: Okay. Next item. Public hearing and
10 action by the Board regarding the proposed amendment to CHRB
11 Rule 1489, Grounds for Denial or Refusal of License, to amend
12 the criteria to be used when considering the denial, suspension
13 or revocation of an occupational license. This concludes the
14 45-day public comment period. Were there any comments?

15 MR. LAIRD: Phillip Laird, CHRB Staff. Yes, there was one
16 public comment that's been included in the package --

17 CHAIRMAN WINNER: This is from Mr. --

18 MR. LAIRD: Carl Fisko (phonetic).

19 CHAIRMAN WINNER: -- yeah. Okay. And it's in the
20 package? Commissioner Choper, you're the fourth vote.

21 Commissioner Choper, you're the fourth vote.

22 COMMISSIONER CHOPER: Yes.

23 COMMISSIONER AUERBACH: Is that your vote?

24 CHAIRMAN WINNER: Is there a discussion on this item?

25 COMMISSIONER AUERBACH: Do we have to move it?



1 CHAIRMAN WINNER: Yes. Everybody's read the -- the letter
2 from Mr. Fisko?

3 COMMISSIONER AUERBACH: Yes.

4 CHAIRMAN WINNER: Okay. Commissioner Auerbach moves. Is
5 there a second?

6 VICE CHAIRMAN ROSENBERG: I'll second.

7 CHAIRMAN WINNER: Vice Chair Rosenberg seconds that the
8 proposed amendment -- we're talking about number 9, proposed
9 amendment to CHRB Rule 1489, Grounds for Denial. And as you
10 know there was a letter from Attorney Fisko on this -- on this
11 item during the 45-day comment period. There is a motion on
12 the floor. Is there discussion on the motion?

13 COMMISSIONER CHOPER: I'm sorry. May I just ask a
14 question?

15 CHAIRMAN WINNER: Please.

16 COMMISSIONER CHOPER: Have you resolved any -- have you
17 reported about what you resolved with Mr. Fisko and what
18 remains open?

19 MR. LAIRD: Well, there was a subsequent email exchange
20 with Mr. Fisko regarding the proper process for this which
21 we've explained to him that CHRB has followed that response to
22 public comment are just included in the final statements of
23 reason. And otherwise this hearing is an opportunity for the
24 public to make additional comments and further if the
25 Commissioners have any questions, I'm happy to answer them at



1 this point, but at this point, CHRB Counsel have considered his
2 comments and recommend that the Board still move forward as --
3 as --

4 COMMISSIONER CHOPER: And he has not been here or
5 responded to the --

6 CHAIRMAN WINNER: He did respond.

7 VICE CHAIRMAN ROSENBERG: Yes, he did. He did respond to
8 say thank you and --

9 CHAIRMAN WINNER: To thank you.

10 VICE CHAIRMAN ROSENBERG: Yeah. And by the way this also
11 applies to Item 10, doesn't it?

12 COMMISSIONER AUERBACH: Same thing. Same thing.

13 CHAIRMAN WINNER: Okay. There is a motion on the floor.
14 Call the roll, please.

15 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Auerbach?

16 COMMISSIONER AUERBACH: Yes.

17 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Choper?

18 COMMISSIONER CHOPER: Yes.

19 EXECUTIVE DIRECTOR BAEDEKER: Vice Chair Rosenberg?

20 VICE CHAIR ROSENBERG: Yes.

21 EXECUTIVE DIRECTOR BAEDEKER: Chairman Winner?

22 CHAIRMAN WINNER: Yes.

23 EXECUTIVE DIRECTOR BAEDEKER: Motion passes.

24 CHAIRMAN WINNER: Item No. 10. Public hearing and action
25 by the Board regarding the proposed addition of CHRB Rule



1 1489.2, Rehabilitation Criteria for Evacuation (sic) of Denied,
2 Suspended or Revoked Occupational License, to establish
3 criteria to be used to evaluate the rehabilitation of an
4 application when considering the denial, suspension or
5 revocation of an occupational license. The 45-day period has
6 expired. Were there any comments besides Mr. Fisko's?

7 EXECUTIVE CHAIRMAN ROSENBERG: No.

8 CHAIRMAN WINNER: No. All right. Same issue here. Is
9 there motions? Commissioner Auerbach moves, Commissioner
10 Choper seconds. Please call the roll.

11 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Auerbach?

12 COMMISSIONER AUERBACH: Yes.

13 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Choper?

14 COMMISSIONER CHOPER: Yes.

15 EXECUTIVE DIRECTOR BAEDEKER: Vice Chair Rosenberg?

16 VICE CHAIR ROSENBERG: Yes.

17 EXECUTIVE DIRECTOR BAEDEKER: Chairman Winner?

18 CHAIRMAN WINNER: Yes.

19 EXECUTIVE DIRECTOR BAEDEKER: It passes.

20 CHAIRMAN WINNER: That motion carries. Public hearing and
21 action by the Board regarding the proposed amendment to CHRB
22 Rule 1658, Vesting of Title to Claimed Horse, to provide that a
23 claim shall be voided --

24 VICE CHAIRMAN ROSENBERG: We did that already.

25 CHAIRMAN WINNER: Oh, we already did that. I apologize.



1 12, Discussion and action by the Board regarding an update from
2 TVG and HRTV regarding the recent merger of the two
3 broadcasting companies, the impact the merger has on California
4 racing and TVG/HRTV plans for broadcasting California horse
5 races in the future.

6 MS. MEYERS: Hello.

7 CHAIRMAN WINNER: Hi.

8 MS. MEYERS: Allison Meyers, General Counsel, HRTV.

9 CHAIRMAN WINNER: Okay. Please go ahead, Allison. Tell
10 us what -- you can start by telling us whether -- with respect
11 to the merger who is the current owner and manager and who role
12 do -- does -- does the Stronic (phonetic) Group and Betfair
13 have in the -- in the operations of -- of the combined company.

14 MS. MEYERS: So HRTV --

15 CHAIRMAN WINNER: Can you speak into the microphone? It's
16 hard to hear you.

17 MS. MEYERS: Sure. So the entity that owns HRTV, which we
18 have not renamed TVG2 is wholly owned by Betfair just like TVG
19 is wholly owned by Betfair, so they're sibling companies. Our
20 day-to-day operations is all done by the same people, so TVG
21 and TVG2. The Stronic Group is not involved in the day-to-day
22 (inaudible) network.

23 VICE CHAIRMAN ROSENBERG: How about programming?

24 MS. MEYERS: No.

25 VICE CHAIRMAN ROSENBERG: Is there a committee? I seem to



1 recall at a prior meeting there was some reference to a
2 committee that --

3 MS. MEYERS: There's a -- there's a television advisory
4 board which meets quarterly. And there are representatives
5 from the Stronic Group and from TVG on that board. You know,
6 they've met since the acquisition, you know, less than -- I
7 think twice.

8 And they basically discuss sort of overall holistic, you
9 know, how our network is doing economically and that kind of
10 thing. Not day-to-day for (inaudible).

11 CHAIRMAN WINNER: And Mr. -- as I recall Mr. (inaudible)
12 said he was going to be on that committee and one other
13 representative from the Stronic Group; is that correct?

14 MS. MEYERS: That's correct.

15 CHAIRMAN WINNER: What is it, a five member committee?

16 MS. MEYERS: Correct.

17 CHAIRMAN WINNER: How many -- five member committee and
18 two are from HR -- or from the Stronic Group and the other
19 three are from the original company --

20 MS. MEYERS: That's right.

21 CHAIRMAN WINNER: -- the purchasing group?

22 MS. MEYERS: Yeah.

23 CHAIRMAN WINNER: And -- and the company is in essence
24 wholly owned by --

25 MS. MEYERS: Betfair.



1 CHAIRMAN WINNER: By Betfair?

2 MS. MEYERS: Yes.

3 CHAIRMAN WINNER: Correct?

4 MS. MEYERS: Correct; yes.

5 CHAIRMAN WINNER: Okay.

6 VICE CHAIRMAN ROSENBERG: Do you have statistics on the
7 number of races that are being broadcast on the two networks
8 and compare -- I mean -- back to my reason for the question
9 first before I ask the question. When we -- when this happened
10 it seemed very hopeful that there will be more -- more races
11 shown than before. More racetracks would be shown --

12 MS. MEYERS: Correct. Between the two networks; right.

13 CHAIRMAN WINNER: -- between the two networks. Yeah,
14 right. And also specifically the harness racing people always
15 complain they don't get enough television time. How is that
16 working in practice? Do you have those statistics available?

17 MS. MEYERS: Yeah, I mean, we're definitely -- I don't
18 have the exact numbers, but we're definitely on track to
19 broadcast quite a few more races between the two networks than
20 used to be shown on the two networks separately. Because
21 before there used to be a lot of overlap, so, you know, TVG and
22 HRTV would show a lot of the same races. So now your goal is
23 to not be doing that.

24 So the goal is to show entirely different programming on
25 TVG and HRTV.



1 VICE CHAIRMAN ROSENBERG: And how is that working? The
2 only practice -- it does -- I've -- I've seen a lot of overlap.
3 MS. MEYERS: It would be more -- well, Mondays and
4 Tuesdays they -- TVG2 is not --
5 VICE CHAIRMAN ROSENBERG: Well, Monday is --
6 MS. MEYERS: -- is not live, so we just show the same
7 racing that we show on TVG on TVG2. The rest --
8 VICE CHAIRMAN ROSENBERG: Well, how about the other days?
9 MS. MEYERS: Yeah, there's very little overlap.
10 COMMISSIONER AUERBACH: How much -- just as a casual
11 observer because I don't get to see it all the time, but now
12 that you have Churchill --
13 MS. MEYERS: Yes.
14 COMMISSIONER AUERBACH: -- which is a big, new component -
15 -
16 MS. MEYERS: On TVG. It's been on --
17 COMMISSIONER AUERBACH: -- on TVG. I don't get the other
18 signal, so I can't comment on it. How much has that impacted
19 what goes on with the rest of the timeslots? I mean, does
20 California still get everything we are supposed to get in terms
21 of -- I know we get Santa Anita, but I'm thinking about Golden
22 Gate and things of that nature.
23 MS. MEYERS: Yeah, I mean, we have agreements in place
24 with the -- like Golden Gate, for example, to show a certain
25 number of their races and we -- that hasn't changed.



1 COMMISSIONER AUERBACH: So -- so that didn't impact what
2 we do when you put Churchill on that?

3 MS. MEYERS: No, no. But tracks outside of California
4 maybe we'd have to buy that.

5 COMMISSIONER AUERBACH: Right. Right.

6 CHAIRMAN WINNER: Again, just to clarify because one of
7 the reasons for asking that you come here today is because some
8 of the bloggers and some of the emails we've received, phone
9 calls, et cetera, have suggested that the Stronic Group is --
10 is heavily involved in the management or owner of -- of the
11 merged company or the -- the new company.

12 MS. MEYERS: Right.

13 CHAIRMAN WINNER: We just want to make clear, you are
14 saying that is not the case?

15 MS. MEYERS: That is not the case.

16 CHAIRMAN WINNER: Okay. Appreciate it. I don't think
17 there's an action on this. This was for discussion.

18 VICE CHAIRMAN ROSENBERG: Discussion.

19 CHAIRMAN WINNER: Is there any other discussion on it? We
20 really appreciate your coming here today. Thank you very much.

21 MS. MEYERS: You're welcome. Thank you.

22 CHAIRMAN WINNER: I think that concludes --

23 EXECUTIVE DIRECTOR BAEDEKER: The stewards report.

24 CHAIRMAN WINNER: No, the stewards report. You're going
25 to give that report? Sorry about that.



1 EXECUTIVE DIRECTOR BAEDEKER: Yeah, Mr. Chairman, we had a
2 meeting on Tuesday of all the stewards in the state. The
3 meeting was chaired by Chairman Winner, who was joined by Vice
4 Chairman Rosenberg. It was a five hour meeting. It was a long
5 agenda. I'll just touch on the key components in the interest
6 of time here.

7 We began a discussion -- with a discussion of the role of
8 our new -- new chief steward, Darrell McCarr (phonetic). The
9 benefits of this new position were evident throughout the
10 meeting. We believe we're now in a position where many of the
11 items we addressed on Mon -- on Tuesday will be dealt with on a
12 regular basis rather than the twice per year meetings of the
13 Stewards Committee.

14 A long story short, we basically gave Darrell the
15 responsibility of solving all of the problems that face that
16 industry going forward. There was a lengthy discussion of the
17 current crop rule which has been in place now for a little over
18 five months. We invited the Jockeys Guild to participate and
19 actually Jockeys Guild contacted us about concerns that they
20 had.

21 National Manager Terry Meeks (phonetic) was there, joined
22 by Regional Manager Darrell Hare (phonetic). And Jockeys Mike
23 Smith, Gary Stevens, Kent Disormoe (phonetic), Billy Anton
24 Georgie (phonetic) from Golden Gate and Cody Jensen from Los
25 al. Concerns were expressed about the ability of the riders to



1 conform to the rule as well as the penalties that have been
2 imposed for the violations.

3 The jocks believe they're too severe and there was general
4 agreement among the stewards that suspensions in particular
5 should be reserved for egregious violations. This was in a
6 conversation after we excused the riders. It is important to
7 note that penalties are entirely up to the discretion of the
8 individual boards of stewards. That won't change.

9 The rule itself, however, is subject to the regulatory
10 process. Chairman Winner decided that a committee would be
11 formed to review the current rule and determine if any changes
12 should be proposed to the full Board for consideration.

13 We also had a thorough discussion of Rule 1696 which
14 relates to the start and declaring a horse a nonstarter. We
15 had several incidents this summer, both North and South that
16 called the rule into play. There's general agreement that it
17 is too vague. Proposed new language was agreed upon and is
18 being drafted to be brought to the full Board for consideration
19 when ready.

20 We also looked at a number of individual rules which I
21 won't get into here accept for Rule 1503 related to
22 qualifications for license as trainer or assistant trainer.
23 There is concern that the current testing procedures may be
24 inadequate. There was general consensus that a panel of
25 stewards and perhaps representatives from the CTT should



1 determine whether or not a successful application should serve
2 a period of apprenticeship as a condition of licensure.

3 There were several other items discussed, but those were
4 the key points of a very productive meeting. Thank you, Mr.
5 Chairman.

6 CHAIRMAN WINNER: Thank you, Mr. Baedeker. With respect
7 to the committee that -- that we will -- that we'll be meeting
8 to discuss the revisions to the crop rule that was referred to
9 by Mr. Baedeker, I -- I intend to -- or I will appoint and I'll
10 announce now that the committee will consist of myself, Vice
11 Chair Rosenberg, Mr. Baedeker, Darrell McCarr, our -- he will
12 be the chief steward -- supervising steward starting December
13 26th. Darrell Hare and a jockey to be determined by Mr. Hare.
14 Whoever - whoever you choose. And the, of course, Mr. Martin
15 will attend as -- as well as Mr. Miller or Mr. Laird. Who am I
16 missing?

17 VICE CHAIRMAN ROSENBERG: Jackie Wagner.

18 CHAIRMAN WINNER: And Jackie Wagner, of course. But as
19 far as the committee -- oh, and Scott Chaney (phonetic) will
20 also be a member of the committee. Yeah, thank you. So that
21 is the committee and we'll set a time for meeting of that
22 committee in the -- in the near future. Mr. Balch.

23 MR. BALCH: Alan Balch, California Thoroughbred Trainers.
24 I know this is maybe somewhat of a sensitive suggestion to
25 make, but I did ask Counsel Laird if -- if the Stewards



1 Committee are public meetings or noticed meetings, and
2 apparently they are not.

3 CHAIRMAN WINNER: They are not.

4 MR. BALCH: I would like to suggest that the Board
5 consider making at least part of the Stewards Committee Meeting
6 open. Recognizing that there are all kinds of sensitive things
7 that the Stewards Committee might need to talk about, but I
8 don't know the legalities and so forth or if that gets you into
9 a problem where you can't go into executive session without the
10 public.

11 But I think on several of the matters you've just
12 discussed it would be a good safety valve if -- if the public
13 could know what was being discussed and could be invited to
14 give you their comments. On the so-called crop rule and the
15 subcommittee or the committee to discuss that, I noted the
16 absence of a trainer on that committee, and I think that might
17 be an omission. Because, after all, the trainers are training
18 horses --

19 CHAIRMAN WINNER: Okay. I agree. Okay. You don't have
20 to go through it. I agree and we will put a trainer at your --
21 and we'll -- we'll let you recommend what trainer that is.
22 How's that?

23 MR. BALCH: Well, not me, personally, I hope, but --

24 CHAIRMAN WINNER: Well, you -- the CTT.

25 MR. BALCH: -- the CTT; right. Thank you very much for



1 your consideration.

2 CHAIRMAN WINNER: Thank you. Is there a motion to
3 adjourn? Commissioner Auerbach moves. Commissioner Choper
4 seconds. I don't think we need a roll call on an adjournment?

5 STAFF COUNSEL MILLER: We should and actually if the
6 subject to --

7 CHAIRMAN WINNER: The last time I asked you that and you
8 said we didn't need it.

9 STAFF COUNSEL MILLER: Well, that's because my legal
10 counsel, Commissioner Choper, said to say no.

11 CHAIRMAN WINNER: Oh, okay.

12 STAFF COUNSEL MILLER: And since he got me --

13 COMMISSIONER CHOPER: No, I don't think you have to.

14 STAFF COUNSEL MILLER: -- and since -- since he got me
15 through the bar exam I -- I listen to him.

16 CHAIRMAN WINNER: All right. Would you like to call the
17 roll, Mr. Baedeker?

18 EXECUTIVE DIRECTOR BAEDEKER: Subject to -- I would just
19 like to amend it to say subject to going into executive
20 session.

21 CHAIRMAN WINNER: Subject to going into executive session.
22 And -- and also let me just comment that Jackie I assume that
23 you will inform the Board Members when you receive the
24 documents that were requested. And if you don't receive them
25 within seven days.



1 MS. WAGNER: Jackie Wagner, CHRB staff. Yes, the
2 Commissioners will be notified when we receive the documents.
3 CHAIRMAN WINNER: Or if they are not received.
4 STAFF COUNSEL MILLER: If there's no documents.
5 CHAIRMAN WINNER: Okay. So actually we should give them
6 that right as well. Rick reminds me that Thanksgiving falls
7 during that period, so we'll -- we'll -- the seven days will
8 not count Thanksgiving or the day after Thanksgiving. So
9 they'll actually have nine days --
10 COMMISSIONER AUERBACH: Correct. Don't tell them that
11 thought.
12 CHAIRMAN WINNER: Okay. Would you call the roll, Mr.
13 Baedeker, please?
14 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Auerbach.
15 COMMISSIONER AUERBACH: Yes.
16 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Rosenberg.
17 COMMISSIONER ROSENBERG: Yes.
18 EXECUTIVE DIRECTOR BAEDEKER: Commissioner Choper
19 COMMISSIONER CHOPER: I'm staying.
20 EXECUTIVE DIRECTOR BAEDEKER: We can't close then.
21 CHAIRMAN WINNER: Then we can't -- we can't leave.
22 COMMISSIONER CHOPER: Yes.
23 EXECUTIVE DIRECTOR BAEDEKER: Chairman Winner.
24 CHAIRMAN WINNER: I'll vote yes.
25 EXECUTIVE DIRECTOR BAEDEKER: Motion passes.



1 CHAIRMAN WINNER: Thank you all very much. For those of -
2 - few of you that have stayed for whatever reason, I'm not
3 sure.

4



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